| Balance sheet |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $2018 \text { I }$ <br> quarter | $2018 \text { II }$ <br> quarter | $2018 \text { III }$ <br> quarter | $2018 \text { IV }$ <br> quarter |
| Assets |  |  |  |  |
| Cash and cash equivalents | 985,786 | 694,800 | 805,679 | - |
| Trading securities | 5,142 | 5,176 | - | - |
| Amounts due from credit institutions | 1,200,520 | 1,126,128 | 1,003,815 | - |
| Investment securities available-for-sale | 306,290 | 816,779 | 1,131,260 | - |
| Loans to customers | 977,875 | 1,037,236 | 1,144,269 | - |
| Investment property | 1,668 | 1,590 | 1,590 | - |
| Property and equipment | 11,722 | 12,558 | 14,788 | - |
| Intangible assets | 15,335 | 15,161 | 14,618 | - |
| Investment in subsidiary | 148,987 | 148,987 | 148,987 | - |
| Current income tax assets | 1,587 | 9,758 | 13,847 | - |
| Other assets | 52,936 | 33,587 | 53,157 | - |
| Total assets | 3,707,849 | 3,901,761 | 4,332,010 | - |
| Liabilities |  |  |  |  |
| Amounts due to the Central Bank of the Republic of Azerbaijan, banks and government funds | 184,330 | 211,077 | 251,153 | - |
| Amounts due to customers | 2,976,012 | 3,253,678 | 3,623,739 | - |
| Amounts due to credit institutions | 36,803 | - | - | - |
| Current income tax liabilities | - | - | - | - |
| Provision for guarantees and letters of credit | 3,592 | 4,044 | 4,390 | - |
| Other liabilities | 97,991 | 69,605 | 61,283 | - |
| Total liabilities | 3,298,728 | 3,538,403 | 3,940,565 | - |
| Equity |  |  |  |  |
| Share capital | 333,000 | 333,000 | 333,000 | - |
| Retained earnings | 76,358 | 30,573 | 58,840 | - |
| Net unrealised (losses)/gains on investment securities available-for-sale | (237) | (216) | (395) | - |
| Total equity | 409,121 | 363,358 | 391,445 | - |
| Total liabilities and equity | 3,707,849 | 3,901,761 | 4,332,010 | - |


| Profit and loss statement |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $20181$ <br> quarter | $2018 \text { II }$ <br> quarter | $2018 \text { III }$ <br> quarter | $2018 \text { IV }$ <br> quarter | Year |
| Interest income | 40,307 | 40,461 | $43,495$ | - | 124,263 |
| Interest expense | $(8,515)$ | $(9,860)$ | $(8,828)$ | - | $(27,203)$ |
|  |  |  |  | - |  |
| Net interest income | 31,792 | 30,601 | 34,667 | - | 97,060 |
| Provisions | $(14,166)$ | 66 | 3,724 | - | $(10,375)$ |
| Net interest income after provision for impairment of interest bearing assets | 17,626 | 30,667 | 38,391 | - | 86,685 |
| Net fee and commission income | 4,533 | 2,153 | 3,992 | - | 10,678 |
| Net gains from securities | 6 | 16 | 1 | - | 23 |
| Net gains/(losses) from foreign currencies: | 2,161 | 4,152 | 5,171 | - | 11,483 |
| Other income | 92 | 50 | 26 | - | 168 |
| Non-interest income | 6,791 | 6,371 | 9,190 | - | 22,352 |
| Personnel expenses | $(9,637)$ | $(12,160)$ | $(9,260)$ | - | $(31,058)$ |
| General and administrative expenses | $(5,427)$ | $(7,559)$ | $(7,806)$ | - | $(20,792)$ |
| Depreciation and amortisation | $(1,690)$ | $(1,783)$ | $(1,986)$ | - | $(5,459)$ |
| Non-interest expenses | $(16,754)$ | $(21,502)$ | $(19,053)$ | - | $(57,309)$ |
|  |  |  |  | - |  |
| (Loss)/profit before income tax expense | 7,664 | 15,536 | 28,528 | - | 51,728 |
| Income tax expense | $(1,132)$ | 94 | (261) | - | $(1,299)$ |
| Net (loss)/profit for the year | 6,532 | 15,630 | 28,267 | - | 50,429 |


|  | 20181 quarter | 2018 II <br> quarter | 2018 III quarter | 2018 IV <br> quarter | Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |  |
| Interest received | 36,459 | 38,752 | 41,724 | - | 116,935 |
| Interest paid | $(8,075)$ | $(9,818)$ | $(9,026)$ | - | $(26,919)$ |
| Net fees received | 4,533 | 2,153 | 3,992 | - | 10,678 |
| Realised gains less losses from dealing in foreign currencies | 2,161 | 4,152 | 5,171 | - | 11,483 |
| Personnel expenses paid | $(9,637)$ | $(12,160)$ | $(9,260)$ | - | $(31,058)$ |
| General and administrative expenses paid | $(5,427)$ | $(7,559)$ | $(7,806)$ | - | $(20,792)$ |
| Other operating received/(paid) | 97 | 67 | 27 | - | 191 |
| Cash flows from operating activities before changes in operating assets and liabilities <br> Net (increase)/decrease in operating assets | 20,111 | 15,587 | 24,821 | - | 60,519 |
| Trading securities | $(5,142)$ | (34) | 5,176 | - | - |
| Amounts due from credit institutions | 246,037 | 74,392 | 122,313 | - | 442,742 |
| Loans to customers | $(48,942)$ | $(59,295)$ | $(103,308)$ | - | $(211,546)$ |
| Other assets | $(22,691)$ | 19,349 | $(19,571)$ | - | $(22,913)$ |
| Net increase/(decrease) in operating liabilities |  |  |  | - |  |
| Amounts due to the Central Bank of the Republic of Azerbaijan, banks and government funds | $(44,638)$ | 26,747 | 40,077 | - | 22,185 |
| Amounts due to customers | 154,030 | 277,666 | 370,061 | - | 801,757 |
| Amounts due to credit institutions | $(2,302)$ | $(36,803)$ | - | - | $(39,105)$ |
| Other liabilities | 45,848 | $(26,170)$ | $(6,185)$ | - | 13,493 |
| Net cash from/(used in) operating activities before income tax | 342,310 | 291,439 | 433,384 | - | 1,067,133 |
| Income tax paid | 400 | $(8,077)$ | $(4,350)$ | - | $(12,027)$ |
| Net cash from/(used in) operating activities | 342,710 | 283,362 | 429,034 | - | 1,055,106 |
| Cash flows from investing activities |  |  |  |  |  |
| Net cashflow from AFS | 89,653 | $(510,489)$ | $(314,481)$ | - | $(735,317)$ |
| Net cashflow from PPE | $(1,488)$ | $(2,620)$ | $(4,216)$ | - | $(8,324)$ |
| Net cashflow from intangible | 260 | 174 | 543 | - | 976 |
| Net cash (used in)/from investing activities | 88,424 | $(512,934)$ | $(318,155)$ | - | $(742,665)$ |
| Cash flows from financing activities |  |  |  |  |  |
| Dividends paid | - | $(61,414)$ |  | - | $(61,414)$ |
| Net cash from financing activities | - | $(61,414)$ | - | - | $(61,414)$ |
| Net increase/(decrease) in cash and cash equivalents | 431,134 | $(290,986)$ | 110,879 | - | 251,027 |
| Cash and cash equivalents, beginning | 554,652 | 985,786 | 694,800 | 805,679 | 554,652 |
| Cash and cash equivalents, ending | 985,786 | 694,800 | 805,679 | - | 805,679 |


|  | Share capital | Retained earnings | Other reserves | Total equity |
| :---: | :---: | :---: | :---: | :---: |
| 2017 IV quarter | 333,000 | 69,825 | (114) | 402,711 |
| Net profit for the quarter Other reserves movement | - | 6,533 | (122) | $\begin{array}{r} 6,533 \\ (122) \end{array}$ |
| 2018 I quarter | 333,000 | 76,358 | (237) | 409,121 |
| Net profit for the quarter Dividends paid |  | $\begin{gathered} 15,630 \\ (61,414) \end{gathered}$ |  | $\begin{gathered} 15,630 \\ (61,414) \end{gathered}$ |
| Other reserves movement | - | - | 21 | 21 |
| 2018 II quarter | 333,000 | 30,574 | (216) | 363,358 |
| Net profit for the quarter Other reserves movement | - | $28,267$ | (179) | $\begin{array}{r} 28,267 \\ (179) \end{array}$ |
| 2018 III quarter | 333,000 | 58,840 | (395) | 391,445 |
| Net profit for the quarter | - | - | - | - |
| Other reserves movement | - | - | - | - |
| 2018 IV quarter | - | - | - | - |

