

(K AZN) **CLASSIFICATION OF RISK-WEIGHTED ASSETS** Credit Portfolio Weight Amount Overdue loans 111,229 3.79% **167,923** 85,985 5.73% **Substandard loans** Unsatisfactory 2.9% Doubtful 25,758 0.9% Loss 56,179 1.9% Reserves 133,201 4.54% 1.5% General 42,677 Specific 90,523 3.1%

| | (K AZN) | |
|---------------------|---------|--|
| RELATED PARTY LOANS | | |
| | Amount | Proportion in Total Regulatory capital |
| Related Party Loans | 214,939 | 28.4% |

| | (K AZN) |
|---|---------|
| TOTAL LARGE LOANS | |
| | Amount |
| Total large loans (including off-balance commitments) | 745,688 |

| CURRENCY POSITION | | | |
|---------------------------------------|----------|-------|--|
| Freely convertible currency position | max. 20% | 2.05% | |
| Total open "closed" currency position | max. 15% | 0.07% | |

| | (K AZN) | |
|--|---------|--|
| OFF-BALANCE LIABILITIES | | |
| Liabilities | Total | |
| Loan instruments, total | 291,015 | |
| a) loan commitments | 0 | |
| b) undisbursed lines of credit | 291,015 | |
| Guarantees and liabilities of this type | 653,590 | |
| a) Guarantees | 653,590 | |
| Letters of credit, total | 13,664 | |
| a) Standby Letters of Credit | 0 | |
| b) Documentary Letters of Credit | 13,664 | |
| Commitments on foreign currency agreements, total | 0 | |
| a) Spot deals | 0 | |
| Commitments on derivative financial instruments | 480,796 | |
| a) based on Forward and Futures contracts | 120,366 | |
| b) based on swap contracts | 302,837 | |
| c) based in options | 57,593 | |
| d) based on other contracts | 0 | |
| Commitments on securities | 0 | |
| Obligations on the purchase / sale of other financial instruments or commodities | 0 | |
| Other off-balance-sheet liabilities | 7.417 | |

K AZN)

| | (K AZN) |
|--|-----------|
| RISK-WEIGHTED ASSETS | |
| Risk dərəcəsi üzrə ölçülmüş aktivlərin həcmi | 3,916,711 |

(K AZN)

| LOANS, INCLUDING OVERDUE LOANS BY GEOGRAPHIC SEGMENTATION | | | |
|---|-----------|---------------|--|
| Region | Loans | Overdue Loans | |
| Baku | 2,688,995 | 78,525 | |
| Gandja | 42,569 | 4,729 | |
| Guba | 16,223 | 119 | |
| Zagatala | 87,655 | 1,052 | |
| Total | 2,835,443 | 84,424 | |

(K AZN)

| LOANS, INCLUDING OVERDUE LOANS BY ECONOMIC SECTORS | | | |
|--|-----------|---------------|--|
| Sector | Loans | Overdue Loans | |
| Mining industry | 94,423 | 0 | |
| Processing industry | 247,342 | 9,046 | |
| Electricity and Gas Production | 4,736 | 0 | |
| Other manufacturing | 96,908 | 10,408 | |
| Agriculture | 228,959 | 21,153 | |
| Construction | 456,042 | 17,392 | |
| Transportion | 193,412 | 111 | |
| Information and Communication | 69,218 | 2,843 | |
| Trade | 690,468 | 26,875 | |
| Other manufacturing and service | 512,714 | 17,366 | |
| Central Government Authorities | 0 | 0 | |
| Municipalities | 0 | 0 | |
| Public organizations | 100 | 0 | |
| Individuals (Consumer and Mortgage) | 241,119 | 6,035 | |
| Other | 95,611 | 0 | |
| Total | 2,931,054 | 111,229 | |

(K AZN)

| ASSETS AND LIABILITIES CLASSIFICIATION BY FIXED AND FLOATING INTEREST RATES | | | |
|---|---------------------|------------------------|-------------|
| Assets | Fixed Interest rate | Floating Interest rate | No Interest |
| Cash (including banknotes, coins, cash in transit, teller machines and exchange stations) | 0 | 0 | 68,153 |
| Claims on NBA | 0 | 0 | 1,371,875 |
| "Nostro" accounts | 0 | 0 | 470,791 |
| Short-term financial instruments of inter-bank market (loans up to 7 days, including the 7th day) | 1,068,508 | 0 | 4,911 |
| REPO Agreements | 0 | 0 | 19,616 |
| Deposits at financial institutions, including banks | 375,766 | 0 | 5,629 |
| Trading Securities | 1,270,923 | 0 | 725,183 |
| Loans to banks (except for short-term inter-bank financial instruments specified in row 4) | 58,854 | 0 | 13,981 |
| Loans to other financial institutions (except short-term financial instruments in line 4) | 95,611 | 0 | 0 |
| Loans to clients | 2,835,023 | 0 | 420 |
| Fixed assets, excluding depreciation | 12,009 | 0 | 0 |
| Investments and financial participation in unconsolidated affiliate companies | 113,365 | 0 | 0 |
| Intangible assets, excluding depreciation | 21,626 | 0 | 0 |
| Other assets | 0 | 0 | 244,640 |
| (less) Specific reserves against possible losses on assets | 125,512 | 0 | 0 |
| Total | 5,726,172 | 0 | 2,925,199 |

(K AZN)

| | | | (K AZN) |
|--|------------------------|---------------------------|-------------|
| Liabilities | Fixed Interest Rate | Floating Interest Rate | No interest |
| Deposits (except for banks and other financial institutions) | 2,016,010 | 0 | 4,919,166 |
| CBA's claims to bank | 0 | 0 | 0 |
| Claims of other banks ("loro" accounts) | 0 | 0 | 32,792 |
| Deposits of banks and other financial institutions | 254,975 | 0 | 10,049 |
| Repo | 0 | 0 | 0 |
| Loans of banks (for a period above 7 days) | 2,986 | 0 | 0 |
| Loans of other financial institutions | 330,324 | 0 | 0 |
| Subordinated debt | 86,244 | 0 | 0 |
| Other Liabilities | 0 | 0 | 161,633 |
| Capital | 0 | 0 | 837,192 |
| Total | 2,690,539 | 0 | 5,123,639 |
| Net amount of financial assets (liabilities) for each period | 3,035,632 | 0 | -2,198,440 |