

OJSC PASHA Bank

Consolidated financial statements

*Year ended 31 December 2020
together with independent auditor's report*

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Independent auditor's report

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Independent auditor's report

To the Shareholders and Supervisory Board of OJSC PASHA Bank

Opinion

We have audited the consolidated financial statements of OJSC PASHA Bank and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 December 2020, and the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and Audit Committee for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ▶ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- ▶ Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Ernst & Young Holdings (CIS) B.V.

11 March 2021

Baku, Azerbaijan

Consolidated statement of financial position**As at 31 December 2020***(Figures in tables are in thousands of Azerbaijani manats)*

	<i>Notes</i>	2020	2019
Assets			
Cash and cash equivalents	5	1,200,544	1,185,839
Amounts due from credit institutions	6	456,425	624,394
Investment securities	7	1,649,436	1,146,353
Derivative financial assets	18	7,925	457
Loans to customers	8	2,608,818	2,296,988
Investment property	9	34,981	43,202
Property and equipment	10	39,766	46,036
Intangible assets	11	45,619	50,421
Right-of-use assets	12	12,300	9,142
Current income tax assets		146	3,198
Deferred income tax assets	19	3,168	4,466
Other assets	13	52,583	29,943
Total assets		6,111,711	5,440,439
Liabilities			
Amounts due to banks and government funds	14	1,140,552	862,143
Amounts due to customers	15	4,091,379	3,788,941
Lease liabilities	12	13,339	9,537
Debt securities issued	16	149,137	136,031
Other borrowed funds		4,058	-
Derivative financial liabilities	18	7,422	137
Current income tax liabilities		12,798	560
Deferred income tax liabilities	19	9,342	13,037
Provision for guarantees and other commitments	21	10,546	10,550
Subordinated debts	17	27,165	27,111
Other liabilities	13	54,038	32,336
Total liabilities		5,519,776	4,880,383
Equity			
Share capital	20	354,512	333,000
Additional paid-in capital	20	343	343
Retained earnings		174,167	143,432
Other reserves	20	2,239	1,983
Net unrealised gain on investment securities	20	20,299	4,668
Foreign currency translation reserve	20	(27,822)	(4,331)
Total equity attributable to shareholders of the Bank		523,738	479,095
Non-controlling interests		68,197	80,961
Total equity		591,935	560,056
Total liabilities and equity		6,111,711	5,440,439

Signed and authorised for release on behalf of the Executive Board of the Bank:

Taleh Kazimov

Chairman of the Executive Board

Bahruz Naghiyev

Chief Financial Officer

11 March 2021

*The accompanying notes on pages 6 to 60 are an integral part of these consolidated financial statements.*

Consolidated statement of profit or loss**For the year ended 31 December 2020***(Figures in tables are in thousands of Azerbaijani manats)*

	<i>Notes</i>	2020	2019
Interest income			
Loans to customers		191,169	164,657
Investment securities		59,579	56,586
Cash and cash equivalents		7,830	21,221
Amounts due from credit institutions		7,085	14,639
Interest revenue calculated using effective interest rate		265,663	257,103
Finance lease receivables		1,632	557
Other interest revenue		1,632	557
Interest expense			
Amounts due to customers		(35,987)	(33,985)
Amounts due to banks and government funds		(21,362)	(15,897)
Debt securities issued		(7,035)	(6,184)
Subordinated debts		(1,426)	(592)
Lease liabilities	12	(816)	(915)
Other borrowed funds		(442)	(85)
		(67,068)	(57,658)
Net interest income		200,227	200,002
Credit loss expense on financial assets	22	(22,061)	(19,343)
Net interest income after credit loss expense		178,166	180,659
Net fee and commission income	23	32,500	25,622
Net (losses)/gains from trading securities		(7)	38
Net gains/(losses) from foreign currencies:			
- dealing		22,864	25,665
- translation differences		8,574	(300)
- foreign currency derivatives		4,307	(1,484)
Other income		1,018	1,842
Non-interest income		69,256	51,383
Personnel expenses	24	(69,277)	(57,568)
General and administrative expenses	24	(47,849)	(45,525)
Depreciation and amortisation	9, 10, 11, 12	(21,025)	(18,512)
Net loss arising on modification of loans to customers	8	(17)	(312)
Impairment of license and digital products	11	(3,217)	(2,985)
Impairment of miles under loyalty programme		(691)	-
Provision for credit related commitments and other assets	22	(596)	(4,364)
Other operating expenses		(89)	(353)
Non-interest expenses		(142,761)	(129,619)
Profit before income tax expense		104,661	102,423
Income tax expense	19	(25,178)	(25,326)
Profit for the year		79,483	77,097
Attributable to:			
- shareholders of the Bank		76,413	73,734
- non-controlling interests		3,070	3,363
		79,483	77,097

The accompanying notes on pages 6 to 60 are an integral part of these consolidated financial statements.

Consolidated statement of comprehensive income**For the year ended 31 December 2020***(Figures in tables are in thousands of Azerbaijani manats)*

	<i>Notes</i>	2020	2019
Profit for the year		<u>79,483</u>	<u>77,097</u>
Other comprehensive income			
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods</i>			
Net change in fair value of investment securities at fair value through other comprehensive income	7	16,123	5,362
Changes in allowance for expected credit losses of investment securities at fair value through other comprehensive income	22	<u>3,424</u>	<u>51</u>
Net unrealised gains on investment securities at fair value through other comprehensive income		19,547	5,413
Income tax relating to components of other comprehensive income	19	(3,916)	(1,083)
Foreign currency translation differences		<u>(39,325)</u>	<u>(24,491)</u>
Net other comprehensive loss to be reclassified to profit or loss in subsequent periods		(23,694)	(20,161)
Total comprehensive income for the year		<u>55,789</u>	<u>56,936</u>
Attributable to:			
- shareholders of the Bank		68,553	63,959
- non-controlling interests		<u>(12,764)</u>	<u>(7,023)</u>
		<u>55,789</u>	<u>56,936</u>

Consolidated statement of changes in equity
For the year ended 31 December 2020

(Figures in tables are in thousands of Azerbaijani manats)

	Attributable to shareholders of the Bank							Non-controlling interests	Total equity
	Share capital	Additional paid-in capital	Retained earnings	Net unrealised gain on investment securities	Other reserves	Foreign currency translation reserve	Total		
As at 1 January 2019	333,000	-	114,930	338	1,983	9,774	460,025	87,984	548,009
Profit for the year	-	-	73,734	-	-	-	73,734	3,363	77,097
Other comprehensive loss income/(loss) for the year	-	-	-	4,330	-	(14,105)	(9,775)	(10,386)	(20,161)
Total comprehensive income/(loss) for the year	-	-	73,734	4,330	-	(14,105)	63,959	(7,023)	56,936
Additional paid-in capital (Note 20)	-	343	-	-	-	-	343	-	343
Dividends to shareholders of the Bank (Note 20)	-	-	(45,232)	-	-	-	(45,232)	-	(45,232)
As at 31 December 2019	333,000	343	143,432	4,668	1,983	(4,331)	479,095	80,961	560,056
Profit for the year	-	-	76,413	-	-	-	76,413	3,070	79,483
Other comprehensive income/(loss) for the year	-	-	-	15,631	-	(23,491)	(7,860)	(15,834)	(23,694)
Total comprehensive income/(loss) for the year	-	-	76,413	15,631	-	(23,491)	68,553	(12,764)	55,789
Issue of share capital (Note 20)	21,512	-	-	-	-	-	21,512	-	21,512
Transfers to reserves	-	-	(256)	-	256	-	-	-	-
Dividends to shareholders of the Bank (Note 20)	-	-	(45,422)	-	-	-	(45,422)	-	(45,422)
As at 31 December 2020	354,512	343	174,167	20,299	2,239	(27,822)	523,738	68,197	591,935

The accompanying notes on pages 6 to 60 are an integral part of these consolidated financial statements.

Consolidated statement of cash flows**For the year ended 31 December 2020***(Figures in tables are in thousands of Azerbaijani manats)*

	<i>Notes</i>	2020	2019
Cash flows from operating activities			
Interest received		271,342	250,025
Interest paid		(63,339)	(54,376)
Fees and commissions received		60,430	48,553
Fees and commissions paid		(27,463)	(23,347)
Net gains from trading securities		-	36
Realised gains less losses from dealing in foreign currencies and foreign currency derivatives		25,140	26,370
Personnel expenses paid		(58,717)	(55,766)
General and administrative expenses paid		(48,798)	(39,799)
Other operating income received		2,767	864
Cash flows from operating activities before changes in operating assets and liabilities		161,362	152,560
<i>Net (increase)/decrease in operating assets</i>			
Trading securities		-	835
Amounts due from credit institutions		177,139	(286,495)
Loans to customers		(320,111)	(589,451)
Other assets		(5,334)	(4,765)
<i>Net increase/(decrease) in operating liabilities</i>			
Amounts due to banks and government funds		254,585	295,830
Amounts due to customers		253,498	(140,318)
Other borrowed funds		4,287	-
Other liabilities		(1,191)	(7,750)
Net cash flows from / (used in) operating activities before income tax		524,235	(579,554)
Income tax paid		(16,258)	(29,186)
Net cash from / (used in) operating activities		507,977	(608,740)
Cash flows from investing activities			
Proceeds from sale and redemption of investment securities		3,157,150	5,727,314
Purchase of investment securities		(3,640,801)	(5,393,962)
Proceeds from sale of property and equipment		135	117
Purchase and prepayments for property and equipment		(5,607)	(14,768)
Acquisition of intangible assets		(5,292)	(10,019)
Purchase of investment property		-	(174)
Net cash flows (used in) / from investing activities		(494,415)	308,508
Cash flows from financing activities			
Proceeds from issue of share capital	20	21,512	-
Proceeds from bonds issued	29	45,992	103,825
Redemption of bonds issued	29	(34,194)	(70,901)
Proceeds from subordinated debts	29	-	8,772
Finance lease paid	12	(6,847)	(5,548)
Dividends paid	20	(45,422)	(45,232)
Net cash used in financing activities		(18,959)	(9,084)
Effect of exchange rates changes on cash and cash equivalents		20,167	(7,878)
Effect of expected credit losses on cash and cash equivalents	22	(65)	(13)
Net increase/(decrease) in cash and cash equivalents		14,705	(317,207)
Cash and cash equivalents, beginning	5	1,185,839	1,503,046
Cash and cash equivalents, ending	5	1,200,544	1,185,839

The accompanying notes on pages 6 to 60 are an integral part of these consolidated financial statements.

(Figures in tables are in thousands of Azerbaijani manats)

1. Principal activities

OJSC PASHA Bank (the "Bank") was established on 18 June 2007, as an open joint stock company under the laws of the Republic of Azerbaijan. The Bank operates under a banking licence No. 250 issued by the Central Bank of the Republic of Azerbaijan (the "CBAR") on 28 November 2007.

The Bank and its subsidiaries (together - "the Group") accept deposits from the public and extend credit, transfer payments, exchange currencies and provide other banking services to its commercial and private customers.

As at 31 December 2020, the Bank has six service points (2019: five), three branches (2019: three) in Azerbaijan and two subsidiaries (2019: two), JSC PASHA Bank Georgia located in the Republic of Georgia and PASHA Yatirim Bankasi A.Ş. (the "Subsidiaries") located in the Republic of Turkey. The Bank's registered legal address is 15 Yusif Mammadaliyev Street, Baku, AZ1005, Azerbaijan.

As at 31 December 2020 and 2019, the following shareholders owned the outstanding shares of the Bank:

<i>Shareholder</i>	<i>2020, (%)</i>	<i>2019, (%)</i>
PASHA Holding LLC.	57	60
Ador Ltd.	28	30
Mr. Arif Pashayev	10	10
Mr. Jamal Pashayev	5	-
Total	100	100

As at 31 December 2020 and 2019, the ultimate beneficial owners of the Group are Mrs. Leyla Aliyeva, Mrs. Arzu Aliyeva and Mr. Arif Pashayev who exercise joint control over the Group.

PASHA Bank Georgia JSC, a wholly - owned subsidiary, is located in the Republic of Georgia, operating in the banking sector, with registered and paid up share capital of GEL 35,000 thousand as at 31 December 2013. In March 2014 share capital of subsidiary was increased and amounted to GEL 103,000 thousand as at 31 December 2020 and 2019. PASHA Bank Georgia JSC operates under a banking licence issued by the National Bank of Georgia (the "NBG") on 17 January 2013. Legal address of the PASHA Bank Georgia JSC is 37M, Ilia Chavchavadze Avenue, 0179, Tbilisi, Georgia.

TAIB Yatirim Bank A.Ş. was incorporated in 1987 as an investment bank in Turkey with the permission of the Council of Ministers decision No. 6224 which allows the transfer of the banks' net profit after statutory liabilities and in case of liquidation the transfer of capital to foreign shareholders. On 27 January 2015, the Bank acquired 79.47% of the voting common shares of TAIB Yatirim Bank A.Ş. and it was renamed to PASHA Yatirim Bankasi A.Ş. at the registration of the Bank as shareholder. In March 2015, investment in share capital of the subsidiary was increased by TRY 175,000 thousand to TRY 255,000 thousand increasing ownership in subsidiary to 99.92%. On 6 June 2018, share capital of subsidiary was increased by TRY 245,000 thousand to TRY 500,000 thousand. The increase was made based on decision of Supervisory Board of the Bank, according to which newly issued shares were acquired by PASHA Holding Ltd. As a result, the Bank's shares in the subsidiary decreased from 99.92% to 50.96% and PASHA Holding Ltd became a new non-controlling shareholder with ownership of 49% since 6 June 2018. Head office of PASHA Yatirim Bankasi A.Ş. is located in Istanbul. The activities of the bank are regulated by the Central Bank of the Republic of Turkey (the "CBRT").

OJSC PASHA Bank and its Subsidiaries were consolidated in these financial statements.

2. Basis of preparation

General

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

The Azerbaijani manat is the functional and presentation currency of OJSC PASHA Bank as the majority of the transactions are denominated, measured, or funded in Azerbaijani manat. Transactions in other currencies are treated as transactions in foreign currencies. The Group is required to maintain its records and prepare its financial statements in Azerbaijani manat and in accordance with IFRS. These consolidated financial statements are presented in thousands of Azerbaijani manat ("AZN"), except per share amounts and unless otherwise indicated. The consolidated financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies, for certain investment securities at FVOCI and derivative financial instruments which have been measured at fair value.

(Figures in tables are in thousands of Azerbaijani manats)

2. Basis of preparation (continued)

Effect of COVID-19 pandemic

Due to the rapid spread of COVID-19 pandemic in 2020 many governments, including the Government of the Republic of Azerbaijan, the Government of the Republic of Turkey and the Government of the Republic of Georgia have introduced various measures to combat the outbreak, including travel restrictions, quarantines, closure of business and other venues and lockdown of certain areas. These measures have affected the global supply chain, demand for goods and services, as well as scale of business activity. It is expected that pandemic itself as well as the related public health and social measures may influence the business of the entities in a wide range of industries.

Support measures were introduced by the Government and the Central Bank of Azerbaijan to counter the economic downturn caused by the COVID-19 pandemic. These measures include, among others, subsidized lending to affected industries and individuals and easing of certain regulatory restrictions to help the financial sector maintain its capabilities to provide resources and to help customers avoid liquidity shortages as a result of the COVID-19 containment measures.

In 2020, support measures were introduced by the Government of the Republic of Georgia and NBG to counter the economic downturn caused by the COVID-19 pandemic. These measures include, among others, subsidized lending to affected industries and individuals, payment holidays and easing of certain regulatory restrictions to help the financial sector maintain its capabilities to provide resources and to help customers avoid liquidity shortages as a result of the COVID-19 containment measures.

In 2020, the Government of the Republic of Turkey, the CBRT and The Banking Regulation and Supervision Agency (hereafter, "BRSA") have announced measures and incentives, due to the spread of the virus in Europe, and in Turkey. The CBRT cut its policy rate and announced liquidity measures. The government has also announced the economic stability package. In this context, the Credit Guarantee Fund limit was increased twice. Within the fiscal package, deferral options for tax and debt payments were also announced.

The Group continues to assess pandemic effect and changing micro- and macroeconomic conditions on its activities, financial position and financial results.

3. Summary of accounting policies

Changes in accounting policies

The Group has early adopted Amendment to IFRS 16: *COVID-19-Related Rent Concessions*, which provides lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification. No other standard, interpretation or amendment that has been issued but is not yet effective was early adopted by the Group.

Several other amendments effective since 1 January 2020 were applied but do not have an impact on the consolidated financial statements of the Group.

Basis of consolidation

Subsidiaries, which are those entities which are controlled by the Group, are consolidated. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if, and only if, the Group has:

- ▶ Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- ▶ Exposure, or rights, to variable returns from its involvement with the investee,
- ▶ The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- ▶ The contractual arrangement(s) with the other vote holders of the investee;
- ▶ Rights arising from other contractual arrangements;
- ▶ The Group's voting rights and potential voting rights.

Subsidiaries are consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated in full; unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Where necessary, accounting policies for subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Basis of consolidation (continued)

A change in the ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction. Losses are attributed to the non-controlling interests even if that results in a deficit balance.

If the Group loses control over a subsidiary, it derecognises the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any non-controlling interests, the cumulative translation differences, recorded in equity; recognises the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss and reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss.

Business combinations

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the acquirer measures the non-controlling interests in the acquiree that are present ownership interests either at fair value or at the proportionate share of the acquiree's identifiable net assets and other components of non-controlling interests at their acquisition date fair value. Acquisition costs incurred are expensed.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value as at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability, will be recognised in accordance with IFRS 9 either in profit or loss or as change to other comprehensive income. If the contingent consideration is classified as equity, it shall not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost being the excess of the consideration transferred over the acquiree's net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

Fair value measurement

The Group measures financial instruments carried at FVPL and FVOCI at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- ▶ In the principal market for the asset or liability; or
- ▶ In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Fair value measurement (continued)

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- ▶ Level 1 – quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- ▶ Level 2 – valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable;
- ▶ Level 3 – valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Financial assets and liabilities

Initial recognition

Date of recognition

All regular way purchases and sales of financial assets and liabilities are recognized on the trade date i.e. the date that the Group commits to purchase the asset or liability. Regular way purchases or sales are purchases or sales of financial assets and liabilities that require delivery of assets and liabilities within the period generally established by regulation or convention in the market place.

Initial measurement

The classification of financial instruments at initial recognition depends on their contractual terms and the business model for managing the instruments. Financial instruments are initially measured at their fair value and, except in the case of financial assets and financial liabilities recorded at FVPL, transaction costs are added to, or subtracted from, this amount.

Measurement categories of financial assets and liabilities

The Group classifies all of its financial assets based on the business model for managing the assets and the asset's contractual terms, measured at either:

- ▶ Amortised cost;
- ▶ FVOCI;
- ▶ FVPL.

The Group classifies and measures its derivative and trading portfolio at FVPL. The Group may designate financial instruments at FVPL, if so doing eliminates or significantly reduces measurement or recognition inconsistencies.

Financial liabilities, other than loan commitments and financial guarantees, are measured at amortised cost or at FVPL when they are held for trading, are derivative instruments or the fair value designation is applied.

Amounts due from credit institutions, loans to customers, investments securities at amortised cost

The Group only measures amounts due from credit institutions, loans to customers and investment securities at amortised cost if both of the following conditions are met:

- ▶ The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows;
- ▶ The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI).

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Financial assets and liabilities (continued)

The details of these conditions are outlined below.

Business model assessment

The Group determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective.

The Group's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- ▶ How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel;
- ▶ The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed;
- ▶ How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected);
- ▶ The expected frequency, value and timing of sales are also important aspects of the Group's assessment.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realised in a way that is different from the Group's original expectations, the Group does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

The SPPI test

As a second step of its classification process the Group assesses the contractual terms of financial asset to identify whether they meet the SPPI test.

'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (for example, if there are repayments of principal or amortisation of the premium/discount).

The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Group applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the interest rate is set.

In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and interest on the amount outstanding. In such cases, the financial asset is required to be measured at FVPL.

Debt instruments at FVOCI

The Group measures debt instruments at FVOCI when both of the following conditions are met:

- ▶ The instrument is held within a business model, the objective of which is achieved by both collecting contractual cash flows and selling financial assets;
- ▶ The contractual terms of the financial asset meet the SPPI test.

FVOCI debt instruments are subsequently measured at fair value with gains and losses arising due to changes in fair value recognised in OCI. Interest revenue and foreign exchange gains and losses are recognised in profit or loss in the same manner as for financial assets measured at amortised cost. On derecognition, cumulative gains or losses previously recognised in OCI are reclassified from OCI to profit or loss.

The ECLs for debt instruments measured at FVOCI do not reduce the carrying amount of these financial assets in the consolidated statement of financial position, which remains at fair value. Instead, an amount equal to the allowance that would arise if the assets were measured at amortised cost is recognised in OCI as an accumulated impairment amount, with a corresponding charge to profit or loss. The accumulated loss recognised in OCI is recycled to the profit and loss upon derecognition of the asset.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Financial assets and liabilities (continued)

Equity instruments at FVOCI

Upon initial recognition, the Group occasionally elects to classify irrevocably some of its equity investments as equity instruments at FVOCI when they meet the definition of equity under IAS 32 *Financial Instruments: Presentation* and are not held for trading. Such classification is determined on an instrument-by-instrument basis.

Gains and losses on these equity instruments are never recycled to profit or loss. Dividends are recognised in profit or loss as other income when the right of the payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the instrument, in which case, such gains are recorded in OCI. Equity instruments at FVOCI are not subject to an impairment assessment. Upon disposal of these instruments, the accumulated revaluation reserve is transferred to retained earnings.

Financial guarantees, letters of credit and undrawn loan commitments

The Group issues financial guarantees, letters of credit and loan commitments.

Financial guarantees are initially recognised in the financial statements at fair value, being the premium received. Subsequent to initial recognition, the Group's liability under each guarantee is measured at the higher of the amount initially recognised less cumulative amortisation recognised in the consolidated statement of profit or loss, and an ECL provision.

Undrawn loan commitments and letters of credits are commitments under which, over the duration of the commitment, the Group is required to provide a loan with pre-specified terms to the customer. Similar to financial guarantee contracts, these contracts are in the scope of the ECL requirements.

The Group occasionally issues loan commitments at below market interest rates drawdown. Such commitments are initially recognized at fair value and subsequently measured at the higher of the amount of the ECL allowance and the amount initially recognised less, when appropriate, the cumulative amount of income recognised.

Performance guarantees

Performance guarantees are contracts that provide compensation if another party fails to perform a contractual obligation. Performance guarantees do not transfer credit risk. The risk under performance guarantee contracts is the possibility that the failure to perform the contractual obligation by another party occurs. Therefore, performance guarantees are not considered financial instruments and thus do not fall in scope of IFRS 9.

Reclassification of financial assets and liabilities

The Group does not reclassify its financial assets subsequent to their initial recognition, apart from the exceptional circumstances in which the Group changes the business model for managing financial assets. Financial liabilities are never reclassified. The Group did not reclassify any of its financial assets and liabilities in 2020 and 2019.

Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, amounts due from the CBAR, NBG and CBRT, excluding obligatory reserves, and amounts due from credit institutions with due on demand or up to 3 months from the date of origination and that are free from contractual encumbrances.

Repurchase and reverse repurchase agreements

Sale and repurchase agreements ("repos") are treated as secured financing transactions. Securities sold under sale and repurchase agreements are retained in the consolidated statement of financial position and, in case the transferee has the right by contract or custom to sell or re-pledge them, reclassified as securities pledged under sale and repurchase agreements. The corresponding liability is presented within amounts due to credit institutions or customers.

Securities purchased under agreements to resell ("reverse repo") are recorded as separate account on the consolidated statement of financial position if material or as cash and cash equivalents or loans to customers as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of repo agreements using the effective yield method.

Securities lent to counterparties are retained in the consolidated statement of financial position. Securities borrowed are not recorded in the consolidated statement of financial position, unless these are sold to third parties, in which case the purchase and sale are recorded within gains less losses from trading securities in the consolidated statement of profit or loss. The obligation to return them is recorded at fair value as a trading liability.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Derivative financial instruments

In the normal course of business, the Group enters into various derivative financial instruments including futures, forwards, swaps and options in the foreign exchange and capital markets. Such financial instruments are held for trading and are recorded at fair value. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative.

Gains and losses resulting from these instruments are included in the consolidated statement of profit or loss as net gains/(losses) from financial instruments at fair value through profit or loss or net gains/(losses) from foreign currencies, depending on the nature of the instrument.

An embedded derivative is a component of a hybrid instrument that also includes a non-derivative host contract with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative. An embedded derivative causes some or all of the cash flows that otherwise would be required by the contract to be modified according to a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index, or other variable, provided that, in the case of a non-financial variable, it is not specific to a party to the contract. A derivative that is attached to a financial instrument, but is contractually transferable independently of that instrument, or has a different counterparty from that instrument, is not an embedded derivative, but a separate financial instrument.

Derivatives embedded in liabilities and non-financial host contracts are treated as separate derivatives and recorded at fair value if they met the definition of a derivative (as defined above), their economic characteristics and risks were not closely related to those of the host contract, and the host contract was not itself held for trading or designated at FVPL. The embedded derivatives separated from the host were carried at fair value in the trading portfolio with changes in fair value recognised in the consolidated statement of profit or loss.

Financial assets are classified based on the business model and SPPI assessments.

Borrowings

Issued financial instruments or their components are classified as liabilities, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity instruments. Such instruments include amounts due to banks and government funds, other borrowed funds, debt securities issued, subordinated debts and amounts due to customers. After initial recognition, borrowings are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the borrowings are derecognised as well as through the amortisation process.

If the Group purchases its own debt, it is removed from the statement of financial position and the difference between the carrying amount of the liability and the consideration paid is recognised in profit or loss.

Leases

i. Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Leases (continued)

Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., below USD 5000). Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

ii. Finance – Group as a lessor

The Group recognises lease receivables at value equal to the net investment in the lease, starting from the date of commencement of the lease term. Finance income is based on a pattern reflecting a constant periodic rate of return on the net investment outstanding. Initial direct costs are included in the initial measurement of the lease receivables.

Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. The right of set-off must not be contingent on a future event and must be legally enforceable in all of the following circumstances:

- ▶ The normal course of business;
- ▶ The event of default; and
- ▶ The event of insolvency or bankruptcy of the entity and all of the counterparties.

These conditions are not generally met in master netting agreements, and the related assets and liabilities are presented gross in the consolidated statement of financial position.

Renegotiated loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions.

The Group derecognises a financial asset, such as a loan to a customer, when the terms and conditions have been renegotiated to the extent that, substantially, it becomes a new loan, with the difference recognised as a derecognition gain or loss, to the extent that an impairment loss has not already been recorded. The newly recognised loans are classified as Stage 1 for ECL measurement purposes, unless the new loan is deemed to be POCI. Restructuring of impaired loans does not result in derecognition of financial instrument. When assessing whether or not to derecognise a loan to a customer, amongst others, the Group considers the following factors:

- ▶ Change in currency of the loan;
- ▶ Change in counterparty;
- ▶ If the modification is such that the instrument would no longer meet the SPPI criterion.

If the modification does not result in cash flows that are substantially different, the modification does not result in derecognition. Based on the change in cash flows discounted at the original EIR, the Group records a modification gain or loss, presented within interest revenue calculated using EIR in the consolidated statement of profit or loss, to the extent that an impairment loss has not already been recorded.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Derecognition of financial assets and liabilities

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- ▶ The rights to receive cash flows from the asset have expired;
- ▶ The Group has transferred its rights to receive cash flows from the asset, or retained the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and
- ▶ The Group either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of the Group's continuing involvement is the amount of the transferred asset that the Group may repurchase, except that in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, the extent of the Group's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

Write-off

Financial assets are written off either partially or in their entirety only when the Group has stopped pursuing the recovery. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to credit loss expense. A write-off constitutes a derecognition event.

Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

Taxation

The current income tax expense is calculated in accordance with the regulations of the Republic of Azerbaijan and of the countries in which the Group has offices and branches and where its subsidiaries are located.

Deferred tax assets and liabilities are calculated in respect of temporary differences using the liability method. Deferred income taxes are provided for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, except where the deferred income tax arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

A deferred tax asset is recorded only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilised. Deferred tax assets and liabilities are measured at tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted at the reporting date.

Azerbaijan also has various operating taxes that are assessed on the Group's activities. These taxes are included as a component of general and administrative expenses.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Property and equipment

Property and equipment are carried at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and any accumulated impairment. Such cost includes the cost of replacing part of property and equipment when that cost is incurred if the recognition criteria are met.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Depreciation of an asset, including construction in progress, begins when it is ready and available for use. Depreciation is calculated on a straight-line basis over the following estimated useful lives:

	<u>Years</u>
Buildings	20-50
Furniture and fixtures	4-10
Computers and other equipment	3-10
Vehicles	4-5
Other equipment	3-10
Leasehold improvements	3-7

The asset's residual values, useful lives and methods are reviewed, and adjusted as appropriate, at each financial year-end. Costs related to repairs and renewals are charged when incurred and included in general and administrative expenses, unless they qualify for capitalization.

Investment property

Investment property held is land and building with a useful life up to 50 years or a part of building held to earn rental income or for capital appreciation and which is not used by the Group or held for the sale in the ordinary course of business. Property that is being constructed or developed or redeveloped for future use as investment property is also classified as investment property.

Investment property is initially recognized at cost, including transaction costs, and subsequently is stated at cost less accumulated depreciation and any accumulated impairment losses. For disclosure purposes investment property is re-measured at fair value reflecting market conditions at the end of the reporting period. Fair value of the Group's investment property is determined on the base of various sources including reports of independent appraisers, who hold a recognized and relevant professional qualification and who have recent experience in valuation of property of similar location and category.

Earned rental income is recorded in the income statement within income arising from non-banking activities. Gains and losses resulting from changes in the fair value of investment property are recorded in the consolidated statement of profit or loss and presented within income or expense arising from non-banking activities.

Subsequent expenditure is capitalized only when it is probable that future economic benefits associated with it will flow to the Group and the cost can be measured reliably. All other repairs and maintenance costs are expensed when incurred. If an investment property becomes owner-occupied, it is reclassified to premises and equipment, and its carrying amount at the date of reclassification becomes its deemed cost to be subsequently depreciated.

Repossessed collateral

In certain circumstances, collateral is repossessed following the foreclosure on loans that are in default. Repossessed collateral is measured at the lower of carrying amount and net realizable value and reported within "Other assets".

Intangible assets

Intangible assets include internally developed digital products, banking license, other licenses and computer software.

Intangible assets are measured on initial recognition measured at cost, once capitalization criteria is met, less accumulated amortisation and provisions for impairment. The cost of intangible assets acquired in a business combination is fair value as at the date of acquisition. Internally generated assets not fully completed as of reporting date, however meeting capitalisation criteria, are recognised as "Intangible assets in-progress". Group divides the process of generation of the asset into a research phase and a development phase, after which the cost related internally developed products is capitalised. Only development costs for internally generated asset are capitalised, which are subject to meeting specific criteria, as demonstration of technical feasibility, the effectiveness of performance initially intended by the management and provision of future cash benefit.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Intangible assets (continued)

Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses.

The useful lives of acquired intangible assets are assessed to be indefinite. Acquired intangible assets with definite lives are amortised over the useful economic lives of up to 10 years. The amortization period for the digital products is set at period of 5-10 years at the outset with subsequent reassessment of remaining life at the end of each year. The amortization of internally developed digital products starts when an asset is available for use in the condition necessary to operate as intended by management.

Intangible assets with indefinite useful lives are not amortised and assessed for impairment at least at each financial year-end whenever there is an indication that the intangible asset may be impaired.

Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made.

Retirement and other employee benefit obligations

The Group does not have any pension arrangements separate from the State pension system of the Republic of Azerbaijan, which requires current contributions by the employer calculated as a percentage of current gross salary payments; such expense is charged in the period the related salaries are earned. In addition, the Group has no significant post-employment benefits.

Share capital

Share capital

Ordinary shares and non-redeemable preference shares with discretionary dividends are both classified as equity. External costs directly attributable to the issue of new shares, other than on a business combination, are shown as a deduction from the proceeds in equity. Any excess of the fair value of consideration received over the par value of shares issued is recognised as additional paid-in capital.

Dividends

Dividends are recognised as a liability and deducted from equity at the reporting date only if they are declared before or on the reporting date. Dividends are disclosed when they are proposed before the reporting date or proposed or declared after the reporting date but before the financial statements are authorised for issue.

Contingencies

Contingent liabilities are not recognised in the consolidated statement of financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognised in the consolidated statement of financial position but disclosed when an inflow of economic benefits is probable.

Recognition of income and expenses

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue and expense is recognised.

Interest and similar income and expense

The Group calculates interest revenue on debt financial assets measured at amortized cost or at FVOCI by applying the EIR to the gross carrying amount of financial assets other than credit-impaired assets. EIR is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The carrying amount of the financial asset or financial liability is adjusted if the Group revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest revenue or expense.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Recognition of income and expenses (continued)

When a financial asset becomes credit-impaired, the Group calculates interest revenue by applying the effective interest rate to the net amortised cost of the financial asset. If the financial assets cures and is no longer credit-impaired, the Group reverts to calculating interest revenue on a gross basis.

For purchased or originated credit-impaired (POCI) financial assets, the Group calculates interest revenue by calculating the credit-adjusted EIR and applying that rate to the amortised cost of the asset. The credit-adjusted EIR is the interest rate that, at original recognition, discounts the estimated future cash flows (including credit losses) to the amortised cost of the POCI assets.

Interest revenue on all financial assets at FVPL is recognised using the contractual interest rate in "Other interest revenue" in the consolidated statement of profit or loss.

Fee and commission income

The Group earns fee and commission income from several types of services it provides to its customers. Fee income can be divided into the following two categories:

Fee income earned from services that are provided over a certain period of time

Fees earned for the provision of services over a period of time are accrued over that period. These fees include commission income on guarantees and letters of credit. Loan commitment fees for loans that are likely to be drawn down and other credit related fees are deferred (together with any incremental costs) and recognised as an adjustment to the effective interest rate on the loan.

Fee income from providing transaction services

Fees arising from negotiating or participating in the negotiation of a transaction for a third party – such as where the Group's performance obligation is the arrangement of the acquisition of shares or other securities – are recognised on completion of the underlying transaction. Fees or components of fees that are linked to certain performance obligations are recognised after fulfilling the corresponding criteria. When the contract provides for a variable consideration, fee and commission income is only recognized to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur until the uncertainty associated with the variable consideration is subsequently resolved. Revenue is recognized when the Group's right to receive the payment is established.

Customer loyalty programs

The Group offers a number customer loyalty programs. Accounting for such programs varies depending on who is identified as the customer, and whether the Group acts as an agent or as a principal under the contract.

The Group has launched a loyalty program for its customers with incentives to sell their banking cards, which is a new product with conditions and a set of privileges unique to the Miles & Smiles Frequent Flyer Programme. According to the programme the Group is a principal that obtains control of specified number of miles, so that is an only an inventory risk owner, as well as determines conversion rate of miles. Thus, the nature of Group's promise is a performance obligation to provide the specified miles to the customer, which are initially bought from airlines.

The Group assesses active miles as inventory in the form of materials to be consumed in the rendering of services. At each reporting period and recognizes them at lower cost and net realizable value.

The Group generally recognizes a liability for the accumulated miles that are expected to be utilized by the customers, which is reversed to profit or loss as the points expire. Thus, the revenues from rendering services using loyalty program are allocated to the obligation to satisfy the loyalty points i.e. miles and deferred until those points are accrued to customers individual airline accounts, so that transfers control of miles.

Dividend income

Revenue is recognised when the Group's right to receive the payment is established.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Foreign currency translation

The consolidated financial statements are presented in AZN, which is the Group's functional and presentation currency. Transactions in foreign currencies are initially recorded in the functional currency, converted at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. Gains and losses resulting from the translation of foreign currency transactions are recognised in current year profit as gains less losses from foreign currencies – translation differences. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Differences between the contractual exchange rate of a transaction in a foreign currency and the CBAR exchange rate on the date of the transaction are included in gains less losses from dealing in foreign currencies.

The Group used the following official exchange rates at 31 December 2020 and 2019, in the preparation of these financial statements:

	2020	2019
1 US dollar	AZN 1.7000	AZN 1.7000
1 Euro	AZN 2.0890	AZN 1.9035
1 Georgian lari	AZN 0.5193	AZN 0.5936
1 Turkish lira	AZN 0.2305	AZN 0.2858

Standards issued but not yet effective

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these new and amended standards and interpretations, if applicable, when they become effective.

IFRS 17 Insurance contracts

In May 2017, the IASB issued IFRS 17 *Insurance Contracts* (IFRS 17), a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, IFRS 17 will replace IFRS 4 *Insurance Contracts* (IFRS 4) that was issued in 2005. IFRS 17 applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply. IFRS 17 introduces new accounting requirements for banking products with insurance features that may affect the determination of which instruments or which components thereof will be in the scope of IFRS 9 or IFRS 17.

Credit cards and similar products that provide insurance coverage. Most issuers of these products will be able to continue with their existing accounting treatment as a financial instrument under IFRS 9. IFRS 17 excludes from its scope credit card contracts (and other similar contracts that provide credit or payment arrangements) that meet the definition of an insurance contract if, and only if, the entity does not reflect an assessment of the insurance risk associated with an individual customer in setting the price of the contract with that customer.

When the insurance coverage is provided as part of the contractual terms of the credit card, the issuer is required to:

- ▶ Separate the insurance coverage component and apply IFRS 17 to it;
- ▶ Apply other applicable standards (such as IFRS 9, IFRS 15 *Revenue from Contracts with Customers* or IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*) to the other components.

Loan contracts that meet the definition of insurance but limit the compensation for insured events to the amount otherwise required to settle the policyholder's obligation created by the contract. Issuers of such loans – e.g. a loan with waiver on death – have an option to apply IFRS 9 or IFRS 17. The election would be made at a portfolio level and would be irrevocable.

IFRS 17 is effective for reporting periods beginning on or after 1 January 2023, with comparative figures required. Early application is permitted, provided the entity also applies IFRS 9 and IFRS 15 on or before the date it first applies IFRS 17.

The Group is currently in the process of assessing the impact of adopting IFRS 17 on its consolidated financial statements.

(Figures in tables are in thousands of Azerbaijani manats)

3. Summary of accounting policies (continued)

Standards issued but not yet effective (continued)

IFRS 9 Financial Instruments – Fees in the '10 per cent' test for derecognition of financial liabilities

As part of its 2018-2020 Annual Improvements to IFRS standards process, the IASB issued an amendment to IFRS 9. The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

The amendment is effective for annual reporting periods beginning on or after 1 January 2022 with earlier adoption permitted. The Group will apply the amendments to consolidated financial liabilities that are modified or exchanged on or after the beginning of the annual period in which it will first apply the amendment and does not expect this will result in a material impact on its consolidated financial statements.

Interest Rate Benchmark Reform – Phase 2 Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16

In August 2020 the IASB issued Interest Rate Benchmark Reform – Phase 2 Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16, (IBOR reform Phase 2) to address the accounting issues which arise upon the replacement of an IBOR with a RFR.

IBOR reform Phase 2 includes a number of reliefs and additional disclosures. The reliefs apply upon the transition of a financial instrument from an IBOR to a risk-free-rate (RFR).

Changes to the basis for determining contractual cash flows as a result of interest rate benchmark reform are required as a practical expedient to be treated as changes to a floating interest rate, provided that, for the financial instrument, the transition from the IBOR benchmark rate to RFR takes place on an economically equivalent basis.

The Group will apply IBOR reform Phase 2 from 1 January 2021.

4. Significant accounting judgements and estimates

Judgements

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimates, which have the most significant effect on the amounts recognised in the consolidated financial statements:

Determining the lease term of contracts with renewal options

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has the option, under some of its leases to lease the assets for additional terms of three to five years. The Group applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy).

Estimation uncertainty

In the process of applying the Bank's accounting policies, management has used its judgments and made estimates in determining the amounts recognized in the consolidated financial statements. The most significant use of judgments and estimates are as follows:

Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Additional details are provided in Note 26.

(Figures in tables are in thousands of Azerbaijani manats)

4. Significant accounting judgements and estimates (continued)

Estimation uncertainty (continued)

Impairment losses on financial assets

The measurement of impairment losses across all categories of financial assets requires judgement, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances. The Group's ECL calculations are outputs of complex models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the ECL models that are considered accounting judgements and estimates include:

- ▶ The Group's internal credit grading model, which assigns PDs to the individual grades;
- ▶ The Group's criteria for assessing if there has been a significant increase in credit risk and so allowances for financial assets should be measured on a LTECL basis and the qualitative assessment;
- ▶ The segmentation of financial assets when their ECL is assessed on a collective basis;
- ▶ Development of ECL models, including the various formulae and the choice of inputs;
- ▶ Determination of associations between macroeconomic scenarios and, economic inputs and the effect on PDs, EADs and LGDs;
- ▶ Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the ECL models.

More details are provided in Notes 8 and 25.

COVID-19

As at 31 December 2020, the Group introduced certain changes in its process of estimation of expected credit losses in the context of the ongoing COVID-19 pandemic. In particular, it has revised indicators of significant increase in credit risk and does not automatically consider the credit risk to have significantly increased in the case of a loan modification being part of a temporary COVID-19 related restructurings. The Group also updated forward looking information, including forecasts of macroeconomic indicators and scenarios' weights to consider all up-to-date relevant information on local and international economic environment.

Given the level of uncertainty and the sensitivity of judgements and estimates, clear disclosure of the key assumptions used and judgements made is particularly important in consolidated financial statements prepared during the COVID-19 pandemic. Group has carefully scrutinised their existing judgements and estimates and found additional areas in which they will need to make judgements and estimates. Elements of the ECL model that are considered as judgement for estimation of uncertainty due to COVID-19 are:

- ▶ The Group's debt servicing analysis per each individually significant borrower;
- ▶ The Group's analysis of subsequent financial performance of each individually significant borrower;
- ▶ Term of payment holiday granted to each individually significant borrower.

The credit loss expense increased by AZN 8,451 thousand for the twelve months ended 31 December 2020 due to the changes described above.

Impairment of banking license

The recoverable amount of banking license is measured annually, irrespective of whether there is any indication that it may be impaired. This requires an estimation of the value in use of the cash-generating unit. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The Group reviews and validates at the end of each reporting period its decision to classify the useful life of an intangible asset as indefinite. If events and circumstances no longer support an indefinite useful life, the change from indefinite to finite life is accounted for as a change in accounting estimate under IAS 8, which requires such changes to be recognised prospectively.

Furthermore, reassessing the useful life of an intangible asset as finite rather than indefinite is an indicator that the asset may be impaired. The carrying amount of banking license at 31 December 2020 was AZN 11,836 thousand (31 December 2019: AZN 16,709 thousand), more details are provided in Note 11.

(Figures in tables are in thousands of Azerbaijani manats)

4. Significant accounting judgements and estimates (continued)

Estimation uncertainty (continued)

Impairment of digital products

At the end of each reporting period the Group assesses an impairment trigger of each digital product. If any such indication exists, the Group estimates the recoverable amount of the asset. The recoverable amount is the higher of the asset's fair value less costs of disposal and its value in use. At each reporting date the Group assesses whether the product still complies with the predetermined needs of the Group and whether the value in use corresponds with the carrying value. The impairment assessment requires an estimation of the value in use of the cash-generating unit.

Estimating the value in use requires the Group to make an estimate of the expected future cash flows from each cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. Thus, in the measuring value in use the Group:

- ▶ Bases cash flow projections on reasonable and supportable assumptions that represent management's best estimate of the range of economic conditions that will exist over the remaining useful life of particular digital product;
- ▶ Bases cash flow projections on the most recent financial budgets/forecasts approved by management. Projections based on these budgets/forecasts shall cover a maximum period of five years, unless a longer period can be justified. Only remaining useful life of a product should be taken into account;
- ▶ Estimates cash flow projections beyond the period covered by the most recent budgets/forecasts by extrapolating the projections based on the budgets/forecasts using a steady or declining growth rate for subsequent years, unless an increasing rate can be justified;
- ▶ Estimates of future cash flows and the discount rate reflect consistent assumptions about price increases attributable to general inflation.

The carrying amount of digital products at 31 December 2020 was AZN 12,845 thousand (31 December 2019: AZN 11,257 thousand). More details are provided in Note 11.

Leases – estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (for example, when the Group do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the Group's functional currency).

The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the Group's credit rating).

Taxation

Tax legislation in Azerbaijan, Turkey and Georgia is subject to varying interpretations, and changes can occur frequently. Management believes that as at 31 December 2020 and 2019 its interpretation of the relevant legislation is appropriate and that the Group's tax position will be sustained.

5. Cash and cash equivalents

Cash and cash equivalents comprise:

	2020	2019
Cash on hand	65,515	95,661
Current accounts with the CBAR, the NBG and the CBRT	587,649	499,615
Current accounts with other credit institutions	87,432	85,319
Time deposits with credit institutions up to 3 months	431,262	463,239
Reverse repurchase agreements with credit institutions up to 3 months	28,771	42,025
Less: allowance for impairment	(85)	(20)
Cash and cash equivalents	1,200,544	1,185,839

Current accounts with other credit institutions consist of non-interest bearing correspondent account balances with resident and non-resident banks in the amount of AZN 1,160 thousand (31 December 2019: AZN 302 thousand) and AZN 86,272 thousand (31 December 2019: AZN 85,017 thousand), respectively.

(Figures in tables are in thousands of Azerbaijani manats)

5. Cash and cash equivalents (continued)

As at 31 December 2020, the Group placed AZN 431,262 thousand in time deposits with CBAR and fifteen non-resident banks maturing through March 2021 with interest rates ranging between 0.1% and 8.0% p.a. (31 December 2019: AZN 463,239 thousand in time deposits with CBAR and fourteen non-resident banks maturing through March 2020 with interest rates ranging between 0.4% and 13.7% p.a.).

All balances of cash equivalents are allocated to Stage 1.

6. Amounts due from credit institutions

Amounts due from credit institutions comprise:

	2020	2019
Time deposits with credit institutions for more than 3 months	234,386	372,284
Loans to banks	28,995	62,819
Obligatory reserve with the CBAR, the NBG and the CBRT	79,292	97,229
Restricted deposits	114,237	92,623
	456,910	624,955
Less: allowance for impairment	(485)	(561)
Amounts due from credit institutions	456,425	624,394

As at 31 December 2020, time deposits with credit institutions mature between January 2021 and April 2023 (31 December 2019: between January 2020 and November 2021).

As at 31 December 2020, the Bank had outstanding amount of AZN 28,995 thousand of secured loans issued to three resident commercial banks (31 December 2019: AZN 43,728 thousand of secured loans issued to two resident commercial bank and AZN 19,091 thousand of unsecured loans issued to five non-resident commercial bank) with contractual maturity through March 2021 (31 December 2019: December 2020) and with interest rates ranging between 8.0% and 10.0% p.a. (31 December 2019: 1.7% and 10.0% p.a.).

Credit institutions in the Republic of Azerbaijan are required to maintain a mandatory reserve rates (with restriction on withdrawal) a non-interest earning cash deposit (obligatory reserve) with the CBAR at the level of 0.5% (2019: 0.5%) and 1.0% (2019: 1.0%) of the previous month average of funds attracted from customers by a credit institution in AZN and foreign currencies, respectively.

Credit institutions in the Republic of Georgia are required to maintain a mandatory interest earning cash deposit with the NBG at the level of 5.0% (2019: 5.0%) and 25.0% (2019: 25.0%) of the average of funds attracted from customers and non-resident financial institutions for the appropriate two-week period in GEL and foreign currencies, respectively.

Credit institutions in the Turkish Republic are required to maintain a mandatory reserve rates for deposits with the CBRT in the range of 1.0% and 6.0% (2019: 1.0 and 7.0%) and 7.0% and 21.0% (2019: 5.0 and 21.0%) of average of funds attracted from customers by a credit institution in TL and foreign currencies, respectively.

An analysis of changes in gross carrying value and corresponding ECL allowance on amounts due from credit institutions during the year ended 31 December 2020 is as follows:

	Stage 1	Stage 2	Stage 3	Total
Gross carrying value as at 1 January 2020	610,741	14,214	-	624,955
New assets originated or purchased	282,192	-	-	282,192
Assets repaid	(445,794)	(233)	-	(446,027)
Transfers to Stage 3	-	(13,981)	13,981	-
Foreign exchange adjustments	(4,210)	-	-	(4,210)
At 31 December 2020	442,929	-	13,981	456,910
	Stage 1	Stage 2	Stage 3	Total
ECL allowance as at 1 January 2020	(561)	-	-	(561)
New assets originated or purchased	(293)	-	-	(293)
Assets repaid	363	-	-	363
Foreign exchange adjustments	6	-	-	6
At 31 December 2020	(485)	-	-	(485)

(Figures in tables are in thousands of Azerbaijani manats)

6. Amounts due from credit institutions (continued)

An analysis of changes in gross carrying value and corresponding ECL allowance on amounts due from credit institutions during the year ended 31 December 2019 is as follows:

	Stage 1	Stage 2	Stage 3	Total
Gross carrying value as at 1 January 2019	317,788	17,415	-	335,203
New assets originated or purchased	466,844	-	-	466,844
Assets repaid	(171,148)	(3,201)	-	(174,349)
Foreign exchange adjustments	(2,743)	-	-	(2,743)
At 31 December 2019	610,741	14,214	-	624,955

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as at 1 January 2019	(369)	-	-	(369)
New assets originated or purchased	(532)	-	-	(532)
Assets repaid	327	-	-	327
Foreign exchange adjustments	13	-	-	13
At 31 December 2019	(561)	-	-	(561)

7. Investment securities

Investment securities comprise:

	2020	2019
Debt securities at FVOCI		
Bonds of the Ministry of Finance of the Republic of Azerbaijan	553,787	504,441
AMF bonds	531,372	52,376
Notes issued by the Central Bank of Azerbaijan Republic	151,318	117,933
Corporate bonds	139,453	51,648
Certificate of deposits	94,216	316,508
Bonds of financial institutions	76,641	17,232
Other foreign governments' bonds	44,216	41,304
US treasury bonds	4,445	4,336
Debt securities at FVOCI	1,595,448	1,105,778
Equity securities at FVOCI		
Corporate Shares	1,765	2,189
Equity securities at FVOCI	1,765	2,189
Financial assets at FVTPL		
Mutual funds participation certificate	1,707	-
Financial assets at FVTPL	1,707	-
Debt securities at amortized cost		
Bonds of financial institutions	27,284	18,258
Other foreign governments' bonds	13,234	8,551
Corporate bonds	10,619	12,003
	51,137	38,812
Less: allowance for impairment	(621)	(426)
Debt securities at amortized cost	50,516	38,386

As at 31 December 2020, debt securities at FVOCI in total amount of AZN 150,000 thousand (31 December 2019: AZN 35,510 thousand) are pledged as collateral for repurchase agreement with National Depository Centre of Azerbaijan (31 December 2019: non-resident bank) (Note 14).

(Figures in tables are in thousands of Azerbaijani manats)

7. Investment securities (continued)

An analysis of changes in the gross carrying values and associated ECLs in relation to debt securities at FVOCI is as follows:

<i>Debt securities at FVOCI</i>	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
Gross carrying value as at 1 January 2020	1,105,195	583	-	1,105,778
New assets originated or purchased	703,635	-	-	703,635
Assets repaid	(229,013)	(488)	-	(229,501)
Unwinding of discount (recognised in interest income)	117	(10)	-	107
Fair value increase	16,123	-	-	16,123
Foreign exchange adjustments	(609)	(85)	-	(694)
At 31 December 2020	1,595,448	-	-	1,595,448

<i>Debt securities at FVOCI</i>	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
ECL allowance as at 1 January 2020	(828)	(5)	-	(833)
New assets originated or purchased	(3,654)	-	-	(3,654)
Assets repaid	226	4	-	230
Foreign exchange adjustments	10	1	-	11
At 31 December 2020	(4,246)	-	-	(4,246)

<i>Debt securities at FVOCI</i>	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
Gross carrying value as at 1 January 2019	1,425,927	-	-	1,425,927
New assets originated or purchased	838,504	-	-	838,504
Assets repaid	(1,163,667)	-	-	(1,163,667)
Transfers to Stage 2	(611)	611	-	-
Fair value increase	5,362	-	-	5,362
Foreign exchange adjustments	(320)	(28)	-	(348)
At 31 December 2019	1,105,195	583	-	1,105,778

<i>Debt securities at FVOCI</i>	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
ECL allowance as at 1 January 2019	(756)	-	-	(756)
New assets originated or purchased	(722)	-	-	(722)
Assets repaid	665	-	-	665
Transfers to Stage 2	16	(16)	-	-
Changes to models and inputs used for ECL calculations	(5)	11	-	6
Foreign exchange adjustments	(26)	-	-	(26)
At 31 December 2019	(828)	(5)	-	(833)

An analysis of changes in the gross carrying values and associated ECLs in relation to debt securities at amortized cost is as follows:

<i>Debt securities at amortised cost</i>	<i>Stage 1</i>
Gross carrying value as at 1 January 2020	38,812
New assets originated	28,697
Assets repaid	(15,252)
Unwinding of discount (recognised in interest revenue)	55
Foreign exchange and other movements	(1,175)
At 31 December 2020	51,137

(Figures in tables are in thousands of Azerbaijani manats)

7. Investment securities (continued)

<i>Debt securities at amortised cost</i>	<i>Stage 1</i>
ECL as at 1 January 2020	(426)
New assets originated	(513)
Assets repaid	240
Changes to models and inputs used for ECL calculation	(3)
Foreign exchange and other movements	81
At 31 December 2020	(621)

<i>Debt securities at amortised cost</i>	<i>Stage 1</i>
Gross carrying value as at 1 January 2019	32,527
New assets originated	11,870
Assets repaid	(5,241)
Foreign exchange and other movements	(344)
At 31 December 2019	38,812

<i>Debt securities at amortised cost</i>	<i>Stage 1</i>
ECL as at 1 January 2019	(308)
New assets originated	(204)
Assets repaid	74
Changes to models and inputs used for ECL calculation	(20)
Foreign exchange and other movements	32
At 31 December 2019	(426)

8. Loans to customers

Loans to customers comprise:

	<i>2020</i>	<i>2019</i>
Legal entities	2,441,171	2,115,655
Individuals	241,685	248,254
Loans to customers (gross)	2,682,856	2,363,909
Less: allowance for impairment	(74,038)	(66,921)
Loans to customers (net)	2,608,818	2,296,988

Loans are made in the following industry sectors:

	<i>2020</i>	<i>2019</i>
Trade and services	1,221,601	889,367
Manufacturing	340,344	322,285
Individuals	241,685	248,254
Construction	262,752	223,634
Agriculture and food processing	161,293	167,688
Transport and telecommunication	119,733	159,608
Non-banking credit organizations	118,482	143,347
Mining	41,679	69,702
Energy	74,818	47,125
Real estate management	41,300	34,058
Leasing	29,624	24,781
Other	29,545	34,060
Total loans (gross)	2,682,856	2,363,909

As at 31 December 2020, loans granted to top 9 customers (2019: 9 customers) which individually exceeded 5% of the Group's equity, amounted to AZN 773,133 thousand (2019: AZN 660,118 thousand).

(Figures in tables are in thousands of Azerbaijani manats)

8. Loans to customers (continued)

Finance lease receivables

Included in loans to legal entities are finance lease receivables. The analysis of finance lease receivables at 31 December 2020 is as follows:

	<i>Not later than 1 year</i>	<i>Later than 1 year and not later than 5 years</i>	<i>Later than 5 years</i>
Gross investment in finance leases	10,763	16,740	4,104
Unearned future finance income on finance leases	(2,177)	(4,277)	(220)
Net investment in finance leases	8,586	12,463	3,884

The analysis of finance lease receivables at 31 December 2019 is as follows:

	<i>Not later than 1 year</i>	<i>Later than 1 year and not later than 5 years</i>	<i>Later than 5 years</i>
Gross investment in finance leases	3,913	6,130	-
Unearned future finance income on finance leases	(609)	(142)	-
Net investment in finance leases	3,304	5,988	-

An analysis of changes in the gross carrying value and corresponding ECL during the year ended 31 December 2020 is as follows:

	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
Gross carrying value as at 1 January 2020	1,603,196	598,092	162,621	2,363,909
New assets originated or purchased	1,578,324	-	-	1,578,324
Assets repaid (excluding write-offs)	(941,818)	(273,708)	(21,708)	(1,237,234)
Transfers to Stage 1	55,388	(55,387)	(1)	-
Transfers to Stage 2	(825,745)	825,772	(27)	-
Transfers to Stage 3	(23,541)	(8,161)	31,702	-
Amounts written off	-	-	(11,400)	(11,400)
Foreign exchange adjustments	(10,979)	1,053	(817)	(10,743)
At 31 December 2020	1,434,825	1,087,661	160,370	2,682,856

	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
ECL as at 1 January 2020	(12,102)	(21,090)	(33,729)	(66,921)
New assets originated or purchased	(33,796)	-	-	(33,796)
Assets repaid	8,458	8,076	10,384	26,918
Transfers to Stage 1	(836)	836	-	-
Transfers to Stage 2	17,354	(17,377)	23	-
Transfers to Stage 3	8,577	897	(9,474)	-
Impact on period end ECL of exposures transferred between stages during the period	652	(5,346)	(3,840)	(8,534)
Unwinding of discount (recognised in interest revenue)	-	-	(3,478)	(3,478)
Changes to models and inputs used for ECL calculations	(3,129)	190	(15)	(2,954)
Amounts written off	-	-	11,400	11,400
Foreign exchange adjustments	788	1,267	1,272	3,327
At 31 December 2020	(14,034)	(32,547)	(27,457)	(74,038)

(Figures in tables are in thousands of Azerbaijani manats)

8. Loans to customers (continued)

An analysis of changes in the gross carrying value and corresponding ECL during the year ended 31 December 2019 is as follows:

	Stage 1	Stage 2	Stage 3	Total
Gross carrying value as at 1 January 2019	1,284,414	331,099	165,269	1,780,782
New assets originated or purchased	1,779,936	-	-	1,779,936
Assets repaid (excluding write-offs)	(960,214)	(205,421)	(7,585)	(1,173,220)
Transfers to Stage 1	29,394	(29,326)	(68)	-
Transfers to Stage 2	(498,329)	508,402	(10,073)	-
Transfers to Stage 3	(16,420)	(6,469)	22,889	-
Amounts written off	(42)	-	(7,509)	(7,551)
Foreign exchange adjustments	(15,543)	(193)	(302)	(16,038)
At 31 December 2019	1,603,196	598,092	162,621	2,363,909

	Stage 1	Stage 2	Stage 3	Total
ECL as at 1 January 2019	(12,079)	(9,523)	(27,615)	(49,217)
New assets originated or purchased	(17,506)	-	-	(17,506)
Assets repaid	4,680	2,691	3,041	10,412
Transfers to Stage 1	(794)	794	-	-
Transfers to Stage 2	10,582	(10,623)	41	-
Transfers to Stage 3	1,673	530	(2,203)	-
Impact on period end ECL of exposures transferred between stages during the period	691	(4,798)	(2,044)	(6,151)
Unwinding of discount (recognised in interest revenue)	-	-	(2,278)	(2,278)
Changes to models and inputs used for ECL calculations	(98)	(552)	(5,029)	(5,679)
Amounts written off	41	-	7,509	7,550
Recovery	-	-	(5,142)	(5,142)
Foreign exchange adjustments	708	391	(9)	1,090
At 31 December 2019	(12,102)	(21,090)	(33,729)	(66,921)

Modified and restructured loans

The Group derecognises a financial asset, such as a loan to a customer, when the terms and conditions have been renegotiated to the extent that, substantially, it becomes a new loan, with the difference recognised as a derecognition gain or loss, to the extent that an impairment loss has not already been recorded. The newly recognised loans are classified as Stage 1 for ECL measurement purposes, unless the new loan is deemed to be POCI.

If the modification does not result in cash flows that are substantially different, the modification does not result in derecognition. Based on the change in cash flows discounted at the original EIR, the Group records a modification gain or loss, to the extent that an impairment loss has not already been recorded.

The table below includes assets that were modified during the period, with the related modification loss suffered by the Group.

	2020	2019
Loans modified during the period		
Amortised cost before modification	384,428	36,162
Net modification loss	(17)	(312)

(Figures in tables are in thousands of Azerbaijani manats)

8. Loans to customers (continued)

Collateral and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- ▶ For commercial lending, charges over real estate properties, cash, securities, equipment and trade receivables;
- ▶ For retail lending, mortgages over residential properties and life endowment insurance account;
- ▶ Guarantees from parent company for both commercial and retail lending

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for loan impairment.

The Group calculates LGD rate of certain Legal entities in Stage 3 using discounted value of collaterals. As at 31 December 2020, maximum exposure of such individually assessed loans amounted to AZN 133,131 thousand (2019: 154,836 thousand) for which ECL of AZN 15,453 thousand (2019: 32,884 thousand) was created. If these loans were not collateralized, ECL amount for these loans would be AZN 91,955 thousand (2019: 117,143) based on collective assessment.

9. Investment property

The movements in investment property were as follows:

	<u>2020</u>	<u>2019</u>
Opening balance at 1 January	43,202	71,719
Additions (subsequent expenditure)	-	174
Amortisation for the period	(181)	(337)
Transfer of the cost to property and equipment	-	(25,900)
Transfer of the accumulated depreciation to property and equipment	-	41
Transfer of impairment loss to property and equipment	-	4,239
Foreign translation difference	(8,040)	(6,734)
Closing balance	<u>34,981</u>	<u>43,202</u>

In 2011, the Group acquired land for the amount of AZN 2,000 thousand as investment property which is held for long-term appreciation in value. As at 31 December 2020, the fair value of this investment property amounted to AZN 1,590 thousand (2019: AZN 1,590 thousand).

In June 2018, after the increase of share capital, PASHA Yatirim Bankasi A.S. purchased a real estate classified as investment property amounting to AZN 97,061 thousand. The Group reclassified part of investment property of AZN 21,620 thousand (Note 10), net of impairment and accumulated depreciation, to buildings and land within property and equipment, caused by using the part of the building by PASHA Yatirim Bankasi A.S. for own purposes as the new headquarter. As at 31 December 2020, the fair value of the real estate classified as an investment property amounted to AZN 35,267 thousand (2019: AZN 41,441 thousand).

(Figures in tables are in thousands of Azerbaijani manats)

10. Property and equipment

The movements in property and equipment were as follows:

	<i>Land</i>	<i>Buildings</i>	<i>Furniture and fixtures</i>	<i>Computers and other equipment</i>	<i>Vehicles</i>	<i>Other equipment</i>	<i>Leasehold improvements</i>	<i>Total</i>
Cost								
31 December 2018	415	4,858	17,055	13,320	1,816	705	3,824	41,993
Additions	-	3,931	4,609	2,095	367	626	2,790	14,418
Disposals	(115)	-	(1,126)	(573)	(29)	(173)	(1,170)	(3,186)
Transfers	17,586	8,314	28	(32)	-	4	-	25,900
Foreign currency translation difference	(804)	(535)	(431)	251	(55)	(7)	(104)	(1,685)
31 December 2019	17,082	16,568	20,135	15,061	2,099	1,155	5,340	77,440
Additions	-	1	4,058	1,517	755	41	127	6,499
Disposals	-	-	(705)	(464)	(210)	(30)	(115)	(1,524)
Transfers	-	-	(140)	242	-	-	(102)	-
Foreign currency translation difference	(3,248)	(2,160)	(408)	(527)	(130)	(129)	(342)	(6,944)
31 December 2020	13,834	14,409	22,940	15,829	2,514	1,037	4,908	75,471
Accumulated depreciation								
31 December 2018	-	(1,356)	(9,993)	(8,345)	(1,068)	(581)	(2,414)	(23,757)
Depreciation charge	-	(448)	(2,981)	(2,328)	(298)	(56)	(527)	(6,638)
Disposals	-	-	1,097	568	29	168	1,168	3,030
Transfers	-	(41)	-	-	-	-	-	(41)
Transfer – impairment	(2,878)	(1,361)	-	-	-	-	-	(4,239)
Foreign currency translation difference	132	73	95	(122)	15	(19)	67	241
31 December 2019	(2,746)	(3,133)	(11,782)	(10,227)	(1,322)	(488)	(1,706)	(31,404)
Depreciation charge	-	(410)	(3,423)	(1,964)	(297)	(111)	(807)	(7,012)
Disposals	-	-	611	456	208	5	46	1,326
Transfers	-	-	-	(13)	-	-	13	-
Foreign currency translation difference	531	301	113	311	44	30	55	1,385
31 December 2020	(2,215)	(3,242)	(14,481)	(11,437)	(1,367)	(564)	(2,399)	(35,705)
Net book value								
31 December 2020	11,619	11,167	8,459	4,392	1,147	473	2,509	39,766
31 December 2019	14,336	13,435	8,353	4,834	777	667	3,634	46,036
31 December 2018	415	3,502	7,062	4,975	748	124	1,410	18,236

(Figures in tables are in thousands of Azerbaijani manats)

11. Intangible assets

The movements in intangible assets were as follows:

	<i>Goodwill</i>	<i>Banking license</i>	<i>Licenses</i>	<i>Computer software</i>	<i>Digital products</i>	<i>Total</i>
Cost						
31 December 2018	3,642	28,787	14,200	13,438	11,377	71,444
Additions	-	-	3,150	5,926	3,603	12,679
Disposals	-	-	(1,222)	(785)	-	(2,007)
Internal transfer	-	-	-	-	-	-
Foreign currency translation difference	-	(2,192)	(6)	(114)	-	(2,312)
31 December 2019	3,642	26,595	16,122	18,465	14,980	79,804
Additions	-	-	2,760	1,801	5,412	9,973
Disposals	-	-	(1,026)	(369)	-	(1,395)
Foreign currency translation difference	-	(3,233)	(12)	(975)	-	(4,220)
31 December 2020	3,642	23,362	17,844	18,922	20,392	84,162
Accumulated amortization						
31 December 2018	(3,642)	(8,895)	(5,354)	(3,799)	-	(21,690)
Amortisation charge	-	-	(2,567)	(1,914)	(1,776)	(6,257)
Disposals	-	-	1,221	400	-	1,621
Impairment	-	(1,038)	-	-	(1,947)	(2,985)
Transfer – impairment	-	-	-	-	-	-
Foreign currency translation difference	-	47	4	(123)	-	(72)
31 December 2019	(3,642)	(9,886)	(6,696)	(5,436)	(3,723)	(29,383)
Amortisation charge	-	-	(2,924)	(2,421)	(2,342)	(7,687)
Disposals	-	-	971	372	-	1,343
Impairment	-	(1,735)	-	-	(1,482)	(3,217)
Foreign currency translation difference	-	95	7	299	-	401
31 December 2020	(3,642)	(11,526)	(8,642)	(7,186)	(7,547)	(38,543)
Net book value						
31 December 2020	-	11,836	9,202	11,736	12,845	45,619
31 December 2019	-	16,709	9,426	13,029	11,257	50,421
31 December 2018	-	19,892	8,846	9,639	11,377	49,754

Digital products represent the Group's internally developed software that is being used starting from 2019 and acquired digital lending tool that is being used starting from 2020.

Impairment testing of intangible assets with indefinite lives

Banking license acquired through business combination with indefinite lives has been allocated to one individual cash-generating unit for impairment testing which is PASHA Yatirim Bankasi A.Ş.

The carrying amount of the banking license acquired allocated to the cash-generating units is AZN 11,836 thousand (31 December 2019: AZN 16,709 thousand).

Key assumptions used in fair value calculation

As at 31 December 2020 and 2019, recoverable amount of cash generating unit have been determined based on value in use method. The valuation is based on the information about historical and prospective financials and strategic initiatives of the PASHA Yatirim Bankasi A.S. and other third party information available on the market.

(Figures in tables are in thousands of Azerbaijani manats)

11. Intangible assets (continued)

Key assumptions used in fair value calculation (continued)

The calculation of value in use is most sensitive to the following assumptions:

- ▶ Financial performance (including current and forecasted results);
- ▶ Cost of equity;
- ▶ ROE (including current and forecasted results);
- ▶ Growth rate of loan portfolio;
- ▶ GDP growth rate in Turkey;
- ▶ Leverage ratio;
- ▶ Period of discounted cash flow of 8 years;
- ▶ Long term inflation growth rate of 5.0% (2019: 5.0%).

The following rates are used by the Group for calculation of Cost of Equity:

		2020	2019
Cost of equity calculation			
US Risk-Free Rate	a	0.9%	2.3%
US Market risk premium	b	7.6%	6.0%
Country risk premium	c	0.1%	0.0%
Beta	d	0.39%	1.00%
Cost of equity USD	$e = (a + b * d + c)$	4.0%	8.3%
USA inflation rate	f	1.2%	2.2%
Turkey inflation rate	j	14.0%	8.9%
Cost of equity TRY	$h = (1 + e) * ((1 + j) / (1 + f)) - 1$	17.2%	15.4%

As a result of the valuation, recoverable amount of cash generating unit amounted to 143,020 AZN thousand (2019: AZN 161,815 thousand). Accordingly, the license was partially impaired by amount of AZN 1,735 thousand (2019: AZN 1,038 thousand). As at December 2020, the impairment loss was mainly due to increase in cost of equity (2019: decrease in return on equity).

Sensitivity for reasonably possible increase in discount rate by 1% (from 17.2% to 18.2%) (31 December 2019: from 15.4% to 16.4%) would result in additional impairment of AZN 13,051 thousand (31 December 2019: AZN 15,701 thousand) under the same assumption of the long-term Return on Equity.

12. Right-of-use assets and Lease liabilities

The movement in right-of-use assets and lease liabilities during the year ended 31 December 2020 were as follows:

	<i>Right-of-use assets</i>	<i>Lease liabilities</i>
As at 1 January 2020	9,142	9,537
Additions	10,508	10,508
Disposals and write offs	(705)	-
Depreciation expense	(6,145)	-
Interest expense	-	816
Payments	-	(6,847)
Rent concessions	-	(81)
Foreign currency translation difference	(500)	(594)
As at 31 December 2020	12,300	13,339
	<i>Right-of-use assets</i>	<i>Lease liabilities</i>
As at 1 January 2019	14,034	13,822
Additions	445	445
Depreciation expense	(5,280)	-
Interest expense	-	915
Payments	-	(5,548)
Foreign currency translation difference	(57)	(97)
As at 31 December 2019	9,142	9,537

(Figures in tables are in thousands of Azerbaijani manats)

13. Other assets and liabilities

Other assets comprise:

	2020	2019
Other financial assets		
Settlements on money transfers	22,511	6,498
Clearance cheque accounts	4,342	2,685
Accrued commission receivable on guarantees and letters of credit	1,736	1,066
Other	3	28
	<u>28,592</u>	<u>10,277</u>
Less: allowance for impairment of other financial assets	(410)	(315)
Total other financial assets	<u>28,182</u>	<u>9,962</u>
Other non-financial assets		
Reposessed collateral	16,211	12,264
Deferred expenses	2,846	2,017
Purchased miles under loyalty programme	2,807	1,490
Other prepayments	1,888	2,476
Prepayments for acquisition of property, equipment and intangible assets	644	1,722
Taxes, other than income tax	5	12
	<u>24,401</u>	<u>19,981</u>
Other assets	<u>52,583</u>	<u>29,943</u>

All balances of other financial assets are allocated to Stage 1.

As at 31 December 2020 and 2019, clearance cheque accounts consist of receivables from other banks for which cheques stand as collateral.

As at 31 December 2020 deferred expenses of AZN 1,536 thousand (31 December 2019: AZN 935 thousand) related to long term software support.

Other liabilities comprise:

	2020	2019
Other financial liabilities		
Settlements on money transfer	4,930	267
Clearance cheque accounts	4,342	2,685
Accrued expenses	10,724	3,870
Other	889	2,070
	<u>20,885</u>	<u>8,892</u>
Other non-financial liabilities		
Payable to employees	30,463	20,448
Deferred income	1,436	2,476
Taxes, other than income tax	1,242	453
Other	12	67
	<u>33,153</u>	<u>23,444</u>
Other liabilities	<u>54,038</u>	<u>32,336</u>

(Figures in tables are in thousands of Azerbaijani manats)

14. Amounts due to banks and government funds

Amounts due to banks and government funds comprise:

	2020	2019
Entrepreneurship Development Fund of the Republic of Azerbaijan	385,654	301,885
Long-term deposits from banks	324,822	330,447
Repurchase agreements	159,635	35,595
Short-term deposits from banks	94,942	87,309
Correspondent accounts with other banks	69,392	35,073
Azerbaijan Mortgage and Credit Guarantee Fund	47,360	31,858
Short-term loans from banks	9,290	-
Long-term loans from banks	8,971	8,629
Agro Credit and Development Agency	8,674	3,691
Loan from the National Bank of Georgia	7,790	-
Deposits from the Ministry of Finance of Georgia	5,710	4,163
State Agency on Mandatory Health Insurance	4,065	1,041
Amount due to IT Development Fund	2,686	4,250
Other	11,561	18,202
	1,140,552	862,143
Amounts due to banks and government funds		

As at 31 December 2020, Entrepreneurship Development Fund of the Republic of Azerbaijan had current account amounting to AZN 95,174 thousand (31 December 2019: AZN 56,353 thousand) and time deposits amounting to AZN 30,083 thousand (31 December 2019: nil) maturing through March 2021 with interest rate of 4.0%. The Group had loans received from the Entrepreneurship Development Fund of the Republic of Azerbaijan amounting to AZN 260,397 thousand (31 December 2019: AZN 245,532 thousand), maturing through June 2030 (31 December 2019: through December 2029) and bearing interest rate of 1.0% p.a. (31 December 2019: 1.0% p.a.). The loans were acquired for the purposes of assistance in gradually improving entrepreneurship environment in Azerbaijan under the government program. The loans have been granted to local entrepreneurs at interest rate not higher than 6.0% p.a. (31 December 2019: not higher than 6.0% p.a.).

As at 31 December 2020, the Group attracted long-term deposits from both resident and non-resident commercial banks comprising AZN 324,822 thousand (31 December 2019: AZN 330,447 thousand) maturing through August 2023 with interest rate ranging between 0.3% and 4.3% p.a. (31 December 2019: December 2022 with interest rate ranging between 1.5% and 4.3% p.a.).

As at 31 December 2020, the Group entered into repurchase agreement and borrowed funds amounting to AZN 159,635 thousand (31 December 2019: AZN 35,595 thousand). As at 31 December 2020, for the balance of the borrowing amounted to AZN 151,416 thousand (31 December 2019: AZN 35,595 thousand), the Group pledged its debt securities at FVOCI as collateral in National Depository Centre of Azerbaijan (31 December 2019: non-resident Bank) (Note 7).

As at 31 December 2020, the Group attracted short-term deposits from non-resident commercial banks (31 December 2019: both resident and non-resident) comprising AZN 94,942 thousand (31 December 2019: AZN 87,309 thousand) maturing through April 2021 (31 December 2019: December 2020) and with interest rates ranging between 0.01% and 18.5% p.a. (31 December 2019: ranging between 0.01% and 11.3% p.a.).

As at 31 December 2020, the Group had loans refinanced from the Azerbaijan Mortgage and Credit Guarantee Fund amounting to AZN 37,118 thousand (31 December 2019: AZN 31,858 thousand), maturing through November 2050 (31 December 2019: through September 2049) and bearing interest rate of 1.0% and 4.0% p.a. (31 December 2019: 1.0% and 4.0% p.a.). The loans have been granted to borrowers at interest rate not higher than 8.0% p.a. (31 December 2019: not higher than 8.0%). Also, the Group had short-term deposit from the Azerbaijan Mortgage and Credit Guarantee Fund amounting AZN 10,242 thousand (31 December 2019: nil), maturing through October 2021 with interest rate ranging between 6.5% and 7.5%.

As at 31 December 2020, the Group received short-term loan from one non-resident commercial financial institution comprising AZN 9,290 thousand (31 December 2019: nil), maturing through April 2021 and with interest rate 17.8% p.a.

As at 31 December 2020, the Group received long-term loan from one resident commercial bank (31 December 2019: one resident commercial bank) comprising AZN 8,971 thousand (31 December 2019: 8,629 thousand), maturing through August 2022 (31 December 2019: through August 2022) and with interest rates 4.0% p.a. (31 December 2019: 4.0% p.a.).

As at 31 December 2020, the Group had loans received from the Agro Credit and Development Agency amounting to AZN 8,674 thousand (31 December 2019: AZN 3,691 thousand), maturing through October 2025 (31 December 2019: November 2024) and bearing interest rate between 2.0% and 3.6% p.a. (31 December 2019: 2.0% and 3.3% p.a.). The loans have been granted to local entrepreneurs at interest rate of 7.0% p.a. (31 December 2019: 7.0%).

(Figures in tables are in thousands of Azerbaijani manats)

14. Amounts due to banks and government funds (continued)

As at 31 December 2020, the Group had loans from National Bank of Georgia amounting to AZN 7,790 thousand (31 December 2019: nil) maturing through January 2021 and with interest rates 8.0% p.a.

As at 31 December 2020, the Group had deposit from Ministry of Finance of Georgia amounting to AZN 5,710 thousand (31 December 2019: AZN 4,163 thousand) maturing through January 2028 (31 December 2019: February 2020) and with interest rates ranging between 9.3% and 9.9% p.a. (31 December 2019: 8.1% and 8.3% p.a.).

As at 31 December 2020, the Group had loans refinanced from the IT Development Fund amounting to AZN 2,686 thousand (31 December 2019: AZN 4,250 thousand), maturing through June 2024 (31 December 2019: through June 2024) and bearing interest rate of 1.0% p.a. (31 December 2019: 1.0% p.a.). The loans have been granted to local entrepreneurs at interest rate of 5.0% p.a.

15. Amounts due to customers

The amounts due to customers include the following:

	<u>2020</u>	<u>2019</u>
Demand deposits	2,703,609	2,149,775
Time deposits	1,387,770	1,639,166
Amounts due to customers	<u>4,091,379</u>	<u>3,788,941</u>
Held as security against guarantees issued (Note 21)	35,831	42,014

An analysis of customer accounts by economic sector is as follows:

	<u>2020</u>	<u>2019</u>
Individuals	1,319,453	1,089,773
Trade and services	1,008,833	930,602
Investment holding companies	474,794	468,001
Transport and communication	265,064	385,421
Manufacturing	257,349	251,532
Construction	216,402	198,697
Insurance	149,301	166,626
Mining	115,975	56,633
Energy	96,214	16,584
Public organizations	55,062	38,845
Agriculture	37,157	31,502
Non banking credit organizations	29,379	39,762
Hotel business	10,958	62,938
Other	55,438	52,025
Amounts due to customers	<u>4,091,379</u>	<u>3,788,941</u>

As at 31 December 2020, customer deposits included balances with nine (31 December 2019: nine) largest customers comprised AZN 1,906,386 thousand or 47% of the total customer deposits portfolio (31 December 2019: AZN 1,751,160 thousand or 46% of the total customer deposits portfolio).

16. Debt securities issued

As at 31 December 2020, PASHA Yatirim Bankasi A.S. had issued interest-bearing bonds with carrying amount of AZN 149,137 thousand (31 December 2019: AZN 136,031 thousand) maturing in February 2023 (31 December 2019: February 2023). Bonds issued by the bank as at 31 December 2020, bear annual interest rates ranging from 1.8% to 4.9% p.a. (31 December 2019: from 1.7% to 11.4% p.a.).

17. Subordinated debts

As of 31 December 2020, the amount of subordinated debts represent USD denominated subordinated loan of AZN 27,165 thousand (31 December 2019: AZN 27,111 thousand) borrowed by the Group from its parent and entities under common control maturing through August 2024 and December 2025 (31 December 2019: August 2024 and December 2025).

(Figures in tables are in thousands of Azerbaijani manats)

18. Derivative financial instruments

The Group enters into derivative financial instruments for trading purposes. The table below shows the fair values of derivative financial instruments, recorded as assets or liabilities, together with their notional amounts. The notional amount, recorded gross, is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the year end and are not indicative of the credit risk.

	2020			2019		
	Notional amount	Fair values		Notional amount	Fair value	
		Asset	Liability		Asset	Liability
Interest rate contracts						
Forwards and swaps – foreign	76,535	157	(333)	59,771	250	(137)
Foreign exchange contracts						
Forwards and swaps – foreign	340,160	6,468	(736)	315,375	38	-
Forwards and swaps – domestic	409,071	861	(6,353)	315,624	-	-
Options – domestic	18,318	437	-	37,680	79	-
Futures – domestic	4,614	2	-	26,706	90	-
Total derivative assets/ (liabilities)		7,925	(7,422)		457	(137)

Foreign and domestic in the table above stand for counterparties where foreign means non-Azerbaijani entities and domestic means Azerbaijani entities.

As at 31 December 2020 and 2019, the Group has positions in the following types of derivatives:

Forwards and futures

Forwards and futures contracts are contractual agreements to buy or sell a specified financial instrument at a specific price and date in the future. Forwards are customised contracts transacted in the over-the-counter market. Futures contracts are transacted in standardised amounts on regulated exchanges and are subject to daily cash margin requirements.

Swaps

Swaps are contractual agreements between two parties to exchange movements in interest and foreign currency rates and equity indices, and (in the case of credit default swaps) to make payments with respect to defined credit events based on specified notional amounts.

Options

Options are contractual agreements that convey the right, but not the obligation, for the purchaser either to buy or sell a specific amount of a financial instrument at a fixed price, either at a fixed future date or at any time within a specified period.

19. Taxation

The corporate income tax expense comprises:

	2020	2019
Current tax charge	(31,667)	(21,603)
Deferred tax credit/(charge) – origination and reversal of temporary differences	2,573	(4,806)
Less: deferred tax recognised in other comprehensive income	3,916	1,083
Income tax expense	(25,178)	(25,326)

Deferred tax related to items charged or credited to other comprehensive income during the year is as follows:

	2020	2019
Net gains on investment securities FVOCI	(3,916)	(1,083)
Income tax charged to other comprehensive income	(3,916)	(1,083)

(Figures in tables are in thousands of Azerbaijani manats)

19. Taxation (continued)

The effective income tax rate differs from the statutory income tax rates. A reconciliation of the income tax expense based on statutory rates with actual is as follows:

	2020	2019
Profit before income tax expense	104,661	102,423
Statutory tax rate	20%	20%
Theoretical tax expense at the statutory rate	(20,932)	(20,485)
Tax effect of non-deductible expenses	(1,851)	(3,066)
Effect from change in tax legislation	-	(221)
Tax rate change effects	(311)	-
Effect of difference in tax rate in foreign country	(740)	(452)
Tax effect of tax-exempt income	44	73
Expired tax losses carried forward, not recognized previously	(1,670)	(867)
Other	282	(308)
Income tax expense	(25,178)	(25,326)

Deferred tax assets and liabilities as at 31 December 2020 and 2019 and their movements for the respective years comprise:

	<i>Origination and reversal of temporary differences</i>			<i>Origination and reversal of temporary differences</i>					
	2018	<i>In the statement of profit or loss</i>	<i>In other compre- hensive income</i>	<i>Transla- tion difference</i>	2019	<i>In the statement of profit or loss</i>		<i>In other compre- hensive income</i>	<i>Transla- tion difference</i>
Tax effect of deductible temporary differences									
Tax losses carried forward	123	(117)	-	(6)	-	-	-	-	-
Subordinated debt	-	-	-	-	-	5	-	-	5
Amounts due from credit institutions	7	(22)	-	25	10	10	-	(3)	17
Loans to customers	920	1,131	-	63	2,114	(213)	-	(398)	1,503
Investment securities	21	88	(22)	14	101	41	21	(23)	140
Investment property	3,062	-	-	(328)	2,734	(206)	-	(502)	2,026
Property and equipment	163	(193)	-	30	-	15	-	138	153
Right of use assets	-	120	-	(2)	118	232	-	(27)	323
Intangible assets	84	324	-	(35)	373	(68)	-	35	340
Other assets	-	-	-	-	-	13	-	(1)	12
Derivative financial liabilities	-	-	-	-	-	1,352	-	-	1,352
Lease liabilities	-	1,238	-	-	1,238	329	-	-	1,567
Other liabilities	3,804	152	-	(87)	3,869	1,703	-	(82)	5,490
Deferred tax asset	8,184	2,721	(22)	(326)	10,557	3,213	21	(863)	12,928
Amounts due from credit institutions	(592)	(1,341)	-	-	(1,933)	(939)	-	-	(2,872)
Derivative financial assets	(213)	311	-	(140)	(42)	(1,480)	-	2	(1,520)
Investment securities	27	14	(1,061)	2	(1,018)	645	(3,937)	12	(4,298)
Loans to customers	(4,963)	(3,597)	-	(81)	(8,641)	7,126	-	23	(1,492)
Property and equipment	(364)	(236)	-	57	(543)	(175)	-	(9)	(727)
Intangible assets	(44)	(34)	-	3	(75)	7	-	9	(59)
Other assets	(1,512)	(338)	-	222	(1,628)	(243)	-	-	(1,871)
Lease liabilities	-	(88)	-	1	(87)	(114)	-	17	(184)
Right of use assets	-	(1,198)	-	-	(1,198)	(328)	-	-	(1,526)
Amounts due to banks and government funds	-	55	-	(60)	(5)	(38)	-	5	(38)
Amounts due to customers	-	-	-	-	-	-	-	-	-
Provision for guarantees and letters of credit	(232)	(229)	-	(155)	(616)	(1,532)	-	-	(2,148)
Banking license	(4,174)	237	-	595	(3,342)	347	-	628	(2,367)
Deferred tax liabilities	(12,067)	(6,444)	(1,061)	444	(19,128)	3,276	(3,937)	687	(19,102)
Net deferred tax assets/(liabilities)	(3,883)	(3,723)	(1,083)	118	(8,571)	6,489	(3,916)	(176)	(6,174)

As at 31 December 2020, the aggregate amount of temporary differences associated with investments in subsidiaries for which deferred tax liability have not been recognized was AZN 5,799 thousand (31 December 2019: AZN 13,267 thousand).

(Figures in tables are in thousands of Azerbaijani manats)

19. Taxation (continued)

Deferred taxes in the consolidated statement of financial position as at 31 December 2020 and 2019 can be reconciled as follows:

	<u>2020</u>	<u>2019</u>
Deferred tax assets	3,168	4,466
Deferred tax liabilities	<u>(9,342)</u>	<u>(13,037)</u>
Net deferred tax liabilities	<u>(6,174)</u>	<u>(8,571)</u>

20. Equity

On 24 June 2020 Shareholders of the Group approved an issue of 646 ordinary shares. Total consideration received for these shares was comprised of cash for the total amount of AZN 21,512 thousand. This share issue was registered by State Tax Service under the Ministry of Economy of the Republic of Azerbaijan.

As at 31 December 2020, the Bank's authorized, issued and fully paid capital amounted to AZN 354,512 thousand (31 December 2019: AZN 333,000 thousand) comprising of 10,646 ordinary shares (31 December 2019: AZN 10,000 thousand) with a par value of AZN 33,300 per ordinary share (31 December 2019: AZN 33,000 thousand). Each ordinary share entitles one vote to the shareholder.

On 29 April 2019 Shareholders of the Bank declared dividends totalling AZN 45,232 thousand on ordinary shares (AZN 4,523 per share) which was paid as at 31 December 2019.

On 24 April 2020 Shareholders of the Bank declared dividends totalling AZN 45,422 thousand on ordinary shares (AZN 4,542 per share) which was paid as at 31 December 2020.

Additional paid-in capital

As at 31 December 2020 and 2019, additional paid-in capital of AZN 343 thousand represents gain from fair value measurement of subordinated debts of AZN 8,531 thousand, borrowed from entities under common control.

Foreign currency translation reserve

Foreign currency translation reserve is used to record exchange difference arising from the translation of the financial statements of foreign subsidiaries.

Other reserves

Other reserves consist of first and second legal reserves in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of the statutory profits at the rate of 5%, until the total reserve reaches a maximum of 20% of the entity's share capital. The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the entity's share capital. The first and second legal reserves are not available for distribution unless they exceed 50% of the share capital but may be used to absorb losses in the event that the general reserve is exhausted.

As of 31 December 2020, other reserves amounted to AZN 2,239 thousand (31 December 2019: AZN 1,983 thousand).

Unrealised gains on investment securities

This reserve records fair value changes on investment securities at FVOCI which amounted to AZN 20,299 thousand (31 December 2019: AZN 4,668 thousand).

21. Commitments and contingencies

Operating environment

The Bank conducts all operations in the Republic of Azerbaijan. The economy of Azerbaijan is particularly sensitive to oil and gas prices. During recent years, the Azerbaijani Government has initiated major economic and social reforms to accelerate the transition to a more balanced economy and reduce dependence on the oil and gas sector.

During 2019, the CBAR continued to ease monetary conditions while maintaining the stability of the Azerbaijani manat. As a result, the CBAR refinancing rate was reduced from 9.75% to 7.5%. On 28 February 2019, in accordance with the Decree of the President of the Azerbaijan Republic on problem loans, the government provided funds for compensation to citizens whose debt burden had increased due to devaluation of the Azerbaijani manat in 2015. This measure significantly reduced the amount of non-performing loans, as well as supporting capital and liquidity in the banking system.

(Figures in tables are in thousands of Azerbaijani manats)

21. Commitments and contingencies (continued)

The Second Nagorno-Karabakh War

The Second Nagorno-Karabakh war started on 27 September 2020 and ended on 10 November 2020 with the signing of a ceasefire statement by the President of the Republic of Azerbaijan, the Prime Minister of the Republic of Armenia and the President of the Russian Federation. According to this statement, Azerbaijan regains control over the territories that had previously been occupied by Armenia. As of the date of the approval of these financial statements there are no major violations of the ceasefire statement.

Azerbaijan is getting ready to rebuild the liberated territories in accordance with modern urbanism and the region is entering a new period marked by construction, infrastructure work that is expected to reshape the outlook of the region.

Management of the Group expects increase in nominal GDP levels of Azerbaijan in the foreseeable future which will be caused by large infrastructure projects on liberated lands as well as due to unblocking of economic and transport communications in the region.

COVID-19 pandemic

The Republic of Azerbaijan

During 2020, the global economy was negatively impacted by the spread of the coronavirus pandemic (COVID-19).

During March-August 2020, the increasingly restrictive lockdown measures to combat COVID-19 in many countries significantly reduced economic activity and aggregate spending levels. Social distancing and quarantine measures resulted in the closure of retail, transport, travel, catering, hotel, entertainment and many other businesses. International trade was also significantly reduced. Finally, oil prices tumbled to historic lows but moderately recovered by the end of the year. A support package was introduced by the Government and CBAR to counter the economic downturn caused by the pandemic. These measures include, but are not limited to, subsidized lending to affected industries, payments to unemployed individuals and easing of certain regulatory restrictions to help the financial sector maintain its capabilities to provide resources and help customers avoid liquidity shortages as a result of the COVID-19 containment measures.

On 23 April 2020, the CBAR decided to reduce the minimum required capital adequacy ratio from 12% to 11% for banks of systematic importance, which include the Bank, and from 10% to 9% for all other banks. Furthermore, during 2020, the CBAR refinancing rate was reduced from 7.25% to 6.25%. Finally, significant foreign currency sales were made to maintain the stability of the Azerbaijani manat, which was kept flat at 1.7000 for 1 USD throughout the year.

By June-July 2020, many countries started to demonstrate signs of reduced spread of the pandemic. Governments started to gradually lift or ease restrictions. This tendency supported a recovery in global financial and commodity markets. However, the peak of the pandemic in Azerbaijan was reached during the months of October-December 2020, and as a result the lockdown measures became even more stringent. These measures resulted in a gradual reduction of coronavirus cases and elimination of most lockdown measures subsequently on 18 January 2021.

The Republic of Georgia

The negative effect of COVID-19 pandemic on the Georgian economy has been severe. Tourism, the most affected sphere all around the world, had been the major driver in the economic growth of Georgia in the past several years, involving many interrelated sectors such as hotels, restaurants, travel agencies, real estate and development and other. Based on the preliminary assessments Georgian GDP shrank by 6.1% in 2020, the level of unemployment reached 12%, GEL devaluated against USD by 14% for the period from 1 January 2020 to 31 December 2020 and current account deficit reached 12%. The level of inflation during 2020 remained around 4%, which was expected as the result of weakening internal demand and government subsidies on utilities for population on the backdrop of the pandemic. As of the year end the NBG expects to stay at the present levels of the rate of refinancing of 8% in the observable future, continuing to target the 3% inflation level. The government has been implementing the anti-crisis economic recovery plan, which includes financial support to vulnerable groups of population and entrepreneurs, deferral of property and income tax payments for companies operating in the tourism sector, providing opportunity to borrowers to restructure their loans with commercial banks and other. Georgia's international partners have allocated 3 billion USD to aid the recovery of the country's economy.

In line with the overall developments in the Georgian banking sector, PASHA Bank Georgia has also suffered from the effects of the economic downturn caused by COVID 19 with significant deterioration of the performance and credit risk of the borrowers operating in the vulnerable sectors. This has resulted in increase in the impairment charges. Despite the growth of impairment losses and resulting decline and the PASHA Bank Georgia's capital buffers, the management maintains strong liquidity positions supported by the NBG's measures to strengthen banking sector resilience amidst the crisis, healthy non-performing loan (NPL) levels due to timely restructuring actions and continued support from the Group.

(Figures in tables are in thousands of Azerbaijani manats)

21. Commitments and contingencies (continued)

COVID-19 pandemic (continued)

The Republic of Turkey

Turkey's economic and social development performance since 2000 has been impressive, leading to increased employment and incomes and making the Republic of Turkey an upper-middle-income country. During, in the past few years, growing economic and a more improved external environment have boosted those achievements.

The outbreak of COVID-19 is resulting in a health crisis and subsequent containment and mitigation measures have had direct economic impacts. The government adopted multiple containment measures to address the pandemic including: social distancing, curfews, travel bans along with quarantines for returning nationals, and the closures of schools/universities, stores, and entertainment venues. Sectors closed by administrative decisions were narrow in international comparison, and not more than 40.0% of the population was formally locked down, except during national curfews over weekends, and public holidays. The pandemic spread fast, but targeted lockdowns and complementary measures were effective. After 4.5% GDP growth in the first quarter of the year, country's output is projected to contract by nearly 4.3% in 2020 due to the COVID-19 outbreak and subsequent containment measures.

A package of financial measures was introduced at the onset of the COVID-19 pandemic. Specifically, liquidity facilities were augmented, including with longer-term instruments and at discounted rates. The reserve requirements on foreign currency deposits were reduced by 500 bps for banks meeting lending growth targets. On 18 March 2020, the Government of Republic of Turkey have announced a new extensive economic relief package 5.6% of GDP called the Economic Stability Shield. The fiscal package so far has supported business cash-flow, household income, and employment.

Support to businesses has been provided via tax, loan deferrals, and additional credits, principally by the public, but also private banks, incentivized by expanded government loan guarantees, newly introduced lending and prudential regulations. On May 4, following reported improvements in COVID-19 statistics, the government announced a phased approach to lifting lockdown measures from May to July.

Management expectation

While the governments of all three countries have introduced a range of stabilization measures aimed at providing liquidity and support for local banks and companies, there continues to be some level of uncertainty regarding the future operating conditions for the Group and its counterparties, which could affect the Group's financial position, results of operations and business prospects. Adverse changes in economic conditions may result in deterioration in the value of collateral held against loans of the Group, in addition to impact on performance of the borrowers. To the extent that information is available, the Group has reflected revised estimates of collateral values, fair value assessment of financial instruments and ECL assessment.

The future economic and regulatory environment and its impact on the Group's operations may differ from management's current expectations. The Group's management is monitoring economic developments in the current environment and taking precautionary measures it considered necessary in order to support the sustainability and development of the Group's business in the foreseeable future. The Group considers its current liquidity position to be sufficient for the sustainable functioning. The Group monitors its liquidity position on daily basis.

Legal

In the ordinary course of business, the Group is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations of the Group.

Taxation

Azerbaijani tax, currency and customs legislation is subject to varying interpretations, and changes, which can occur frequently. Management's interpretation of such legislation as applied to the transactions and activity of the Group may be challenged by the relevant authorities. Recent events within the Azerbaijan suggest that the tax authorities are taking a more assertive position in its interpretation of the legislation and assessments and, as a result, it is possible that transactions and activities that have not been challenged in the past may be challenged. As such, significant additional taxes, penalties and interest may be assessed. Fiscal periods remain open to review by the authorities in respect of taxes for three calendar years preceding the year of review.

Management believes that its interpretation of the relevant legislation as at 31 December 2020 is appropriate and that the Group's tax, currency and customs positions will be sustained.

Insurance

The Group has not currently obtained insurance coverage related to liabilities arising from errors or omissions.

(Figures in tables are in thousands of Azerbaijani manats)

21. Commitments and contingencies (continued)

Compliance with the Regulators' ratios

CBAR requires banks to maintain certain prudential ratios computed based on statutory financial statements. As at 31 December 2020 and 2019, the Bank was in compliance with these ratios except for the followings:

- Ratio of the share in one legal entity which should not exceed 10% of total capital. As at 31 December 2020, the Bank's ratio was 27.39% (31 December 2019: 33.28%).
- Ratio of the total share in other legal entities which should not exceed 40% of total capital. As at 31 December 2020, the Bank's ratio was 40.29% (31 December 2019: 48.95%).
- Ratio of maximum credit exposure of a bank per a single borrower or a group of related borrowers on unsecured loan that should not exceed 10%. As at 31 December 2020, the Bank's ratio was 15.19% (31 December 2019: no breach).
- Ratio of maximum credit exposure to one related party legal entity of the bank or their representatives should not exceed 10% of the capital. As at 31 December 2020, the Bank's ratio was 22.02% (31 December 2019: no breach).
- Ratio of maximum credit exposure of total related party loans of the bank or their representatives should not exceed 20% of the capital. As at 31 December 2020, the Bank's ratio was 44.33% (31 December 2019: no breach).

The breach of the first two ratios was caused by investment injections to the subsidiaries of the Bank.

The breach of the third ratio was caused by the issuance of the specific loans for government related projects.

The breach of the last two ratios was caused by issuance of cash covered loans to related parties.

NBG requires banks to maintain certain prudential ratios computed based on statutory financial statements. As at 31 December 2020 and 2019, PASHA Bank Georgia was in compliance with these ratios except for the following:

- Ratio of maximum credit exposure of a bank per a single borrower or a group of related borrowers on loan that should not exceed 15%. As at 31 December 2020, the Bank's ratio was 17.54% (31 December 2019: no breach).

Throughout the year the Group submitted information regarding these breaches to the regulator on a monthly basis and no sanctions were imposed on the Group. Management believes that the Group will not face any sanctions against the Group in the future.

Financial commitments and contingencies

The Group provides guarantees and letters of credit to customers with primary purpose of ensuring that funds are available to a customer as required. Guarantees and standby letters of credit represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties. Documentary and commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorizing a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralized by the underlying shipments of goods, to which they relate, or cash deposits and, therefore, carry less risk than a direct borrowing.

Financial commitments and contingencies comprise:

	2020	2019
Credit-related commitments		
Guarantees issued	322,306	427,723
Unused credit lines	331,549	216,417
Letters of credit	24,698	25,989
	678,553	670,129
Operating lease commitments		
Not later than 1 year	72	409
Later than 1 year but not later than 5 years	20	1,195
Later than 5 years	-	-
	92	1,604
Performance guarantees	264,351	201,573
Less: provisions for ECL for credit related commitments	(7,316)	(8,352)
Less: provisions for performance guarantees	(3,230)	(2,198)
Commitments and contingencies (before deducting collateral)	932,450	862,756
Less: cash held as security against guarantees issued (Note 15)	(35,831)	(42,014)
Commitments and contingencies	896,619	820,742

(Figures in tables are in thousands of Azerbaijani manats)

21. Commitments and contingencies (continued)

Financial commitments and contingencies (continued)

An analysis of changes in the ECLs during the year ended 31 December 2020 is as follows:

	Stage 1	Stage 2	Stage 3	Total
ECL as at 1 January 2020	(3,984)	(4,095)	(273)	(8,352)
New exposures	(2,895)	-	-	(2,895)
Exposures derecognised or matured (excluding write-offs)	2,286	1,056	273	3,615
Transfers to Stage 1	(1,176)	1,176	-	-
Transfers to Stage 2	1,882	(1,882)	-	-
Transfers to Stage 3	66	-	(66)	-
Impact on period end ECL of exposures transferred between stages during the period	1,090	(1,289)	(118)	(317)
Changes to inputs used for ECL calculations	154	11	-	165
Foreign exchange adjustments	121	347	-	468
At 31 December 2020	(2,456)	(4,676)	(184)	(7,316)

An analysis of changes in the ECLs during the year ended 31 December 2019 is as follows:

	Stage 1	Stage 2	Stage 3	Total
ECL as at 1 January 2019	(2,593)	(1,799)	(795)	(5,187)
New exposures	(5,497)	(45)	-	(5,542)
Exposures derecognised or matured (excluding write-offs)	1,114	1,112	995	3,221
Transfers to Stage 1	(123)	123	-	-
Transfers to Stage 2	2,678	(2,678)	-	-
Transfers to Stage 3	294	-	(294)	-
Impact on period end ECL of exposures transferred between stages during the period	137	(148)	21	10
Changes to inputs used for ECL calculations	(105)	(1,019)	-	(1,124)
Foreign exchange adjustments	111	359	(200)	270
At 31 December 2019	(3,984)	(4,095)	(273)	(8,352)

22. Credit loss expense and other impairment and provisions

The table below shows the ECL charges on financial instruments recorded in the consolidated statement of profit or loss for the year ended 31 December 2020:

	Note	Stage 1	Stage 2	Stage 3	Total
Cash and cash equivalents		(65)	-	-	(65)
Amounts due from credit institutions	6	70	-	-	70
Investment securities at FVOCI	7	(3,428)	4	-	(3,424)
Investment securities at amortised cost	7	(276)	-	-	(276)
Loans to customers	8	(2,720)	(12,724)	(2,922)	(18,366)
Credit loss on financial assets		(6,419)	(12,720)	(2,922)	(22,061)
Credit related commitments	21	1,407	(928)	89	568
Total credit loss expense		(5,012)	(13,648)	(2,833)	(21,493)

Allowance for impairment of other assets is deducted from the carrying amounts of the related assets. Provision for ECL for credit related commitments are recorded in liabilities.

(Figures in tables are in thousands of Azerbaijani manats)

22. Credit loss expense and other impairment and provisions (continued)

The table below shows the ECL charges on financial instruments recorded in the consolidated statement of profit or loss for the year ended 31 December 2019:

	Note	Stage 1	Stage 2	Stage 3	Total
Cash and cash equivalents		(13)	-	-	(13)
Due from credit Institutions	6	(205)	-	-	(205)
Investment securities at FVOCI	7	(46)	(5)	-	(51)
Investment securities at amortised cost	7	(150)	-	-	(150)
Loans to customers	8	(772)	(11,958)	(6,194)	(18,924)
Credit loss on financial assets		(1,186)	(11,963)	(6,194)	(19,343)
Credit related commitments	21	(1,502)	(2,655)	722	(3,435)
Total credit loss expense		(2,688)	(14,618)	(5,472)	(22,778)

The movements in other impairment allowances and provisions were as follows:

	Other financial assets	Performance guarantees	Total
1 January 2019	(492)	(1,295)	(1,787)
Charge	(26)	(903)	(929)
Recoveries of amounts previously written off	203	-	203
31 December 2019	(315)	(2,198)	(2,513)
Charge	(132)	(1,032)	(1,164)
Recoveries of amounts previously written off	37	-	37
31 December 2020	(410)	(3,230)	(3,640)

23. Net fee and commission income

Net fee and commission income comprise:

	2020	2019
Servicing plastic card operations	26,162	18,275
Settlements operations	15,544	14,801
Guarantees and letters of credit	14,643	13,079
Cash operations	4,010	2,860
Other	772	749
Fee and commission income	61,131	49,764
Servicing plastic card operations	(19,598)	(16,746)
Settlements operations	(3,763)	(3,288)
Guarantees and letters of credit	(2,176)	(1,717)
Cash operations	(979)	(1,337)
Securities operations	(180)	(50)
Other	(1,935)	(1,004)
Fee and commission expense	(28,631)	(24,142)
Net fee and commission income	32,500	25,622

24. Personnel, general and administrative expenses

Personnel expenses comprise:

	2020	2019
Salaries and bonuses	(58,124)	(47,404)
Social security costs	(7,430)	(5,294)
Other employee related expenses	(3,723)	(4,870)
Personnel expenses	(69,277)	(57,568)

(Figures in tables are in thousands of Azerbaijani manats)

24. Personnel, general and administrative expenses (continued)

General and administrative expenses comprise:

	<u>2020</u>	<u>2019</u>
Charity and sponsorship	(12,940)	(11,838)
Professional services	(10,373)	(8,244)
Software cost	(5,075)	(3,837)
Insurance	(5,060)	(4,715)
Advertising costs	(2,703)	(3,341)
Stationery	(1,896)	(959)
Utilities	(1,667)	(1,487)
Taxes, other than income tax	(1,436)	(1,605)
Communications	(1,383)	(938)
Security expenses	(993)	(978)
Repair and maintenance	(856)	(872)
Impairment of repossessed collateral	(762)	(1,962)
Membership fees	(745)	(1,351)
Operating leases	(569)	(1,330)
Entertainment	(497)	(658)
Transportation and business trip expenses	(250)	(908)
Printing expenses	(25)	(69)
Other expenses	(619)	(433)
General and administrative expenses	<u>(47,849)</u>	<u>(45,525)</u>

25. Risk management

Introduction

Risk is inherent in the Group's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk exposures relating to his or her responsibilities. The Group is exposed to credit risk, liquidity risk and market risk, the latter being subdivided into trading and non-trading risks. It is also subject to operating risks.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Group's strategic planning process.

Risk management structure

The Supervisory Board is ultimately responsible for identifying and controlling risks; however, there are separate independent bodies responsible for managing and monitoring risks.

Supervisory Board

The Supervisory Board is responsible for the overall risk management approach and for approving the risk strategies and principles.

Audit Committee

The Audit Committee has the overall responsibility for the establishment and development of the audit mission and strategy. It is responsible for the fundamental audit issues and monitoring Internal Audit's activities.

Executive Board

The Executive Board has the responsibility to monitor the overall risk process within the Group.

Risk Committee

The Risk Committee has the overall responsibility for the development of the risk strategy and implementing principles, frameworks, policies and limits. It is responsible for the fundamental risk issues and manages and monitors relevant risk decisions.

Risk Management

The Risk Management Department is responsible for implementing and maintaining risk related procedures to ensure an independent control process.

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)

Introduction (continued)

Bank Treasury

Bank Treasury is responsible for managing the Group's assets and liabilities and the overall financial structure. It is also primarily responsible for the funding and liquidity risks of the Group.

Internal Audit

Risk management processes throughout the Group are audited annually by the internal audit function, which examines both the adequacy of the procedures and the Group's compliance with the procedures. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the Audit Committee.

Risk measurement and reporting systems

The Group's risks are measured using a method which reflects both the expected loss likely to arise in normal circumstances and unexpected losses, which are an estimate of the ultimate actual loss based on statistical models. The models make use of probabilities derived from historical experience, adjusted to reflect the economic environment.

The Group also runs worse case scenarios that would arise in the event that extreme events which are unlikely to occur do, in fact, occur.

Monitoring and controlling risks is primarily performed based on limits established by the Group. These limits reflect the business strategy and market environment of the Group as well as the level of risk that the Group is willing to accept, with additional emphasis on selected industries. In addition the Group monitors and measures the overall risk bearing capacity in relation to the aggregate risk exposure across all risks types and activities.

Information compiled from all the businesses is examined and processed in order to analyse, control and identify early risks. This information is presented and explained to the Management Board, the Risk Committee, and the head of each business division. The report includes aggregate credit exposure, hold limit exceptions and liquidity ratios. On a monthly basis detailed reporting of industry, customer and geographic risks takes place. Senior management assesses the appropriateness of the allowance for credit losses on a quarterly basis. The Board of Directors receives a comprehensive risk report once a quarter which is designed to provide all the necessary information to assess and conclude on the risks of the Group.

For all levels throughout the Group, specifically tailored risk reports are prepared and distributed in order to ensure that all business divisions have access to extensive, necessary and up-to-date information.

A daily briefing is given to the Management Board and all other relevant employees of the Group on the utilisation of market limits and liquidity, plus any other risk developments.

Risk mitigation

Group actively uses collateral to reduce its credit risks.

Excessive risk concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risks, the Group's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. Identified concentrations of credit and customer's deposit risks are controlled and managed accordingly.

Credit risk

Credit risk is the risk that the Group will incur a loss because its customers, clients or counterparties failed to discharge their contractual obligations. The Group manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations, and by monitoring exposures in relation to such limits.

The Group has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties, including regular collateral revisions. Counterparty limits are established by the use of a credit risk classification system. The credit quality review process allows the Group to assess the potential loss as a result of the risks to which it is exposed and take corrective action.

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)

Credit risk (continued)

Derivative financial instruments

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the consolidated statement of financial position.

Credit-related commitments risks

The Group makes available to its customers guarantees which may require that the Group make payments on their behalf. Such payments are collected from customers based on the terms of the letter of credit. They expose the Group to similar risks to loans and these are mitigated by the same control processes and policies.

The maximum exposure to credit risk for the components of the consolidated statement of financial position, including derivatives, before the effect of mitigation through the use of master netting and collateral agreements, is best represented by their carrying amounts.

Where financial instruments are recorded at fair value, the carrying value represents the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values,

For more detail on the maximum exposure to credit risk for each class of financial instrument, references shall be made to the specific notes. The effect of collateral and other risk mitigation techniques is shown in Note 8.

Impairment assessment

The Group calculates ECL based on several probability-weighted scenarios to measure the expected cash shortfalls, discounted at an approximation to the EIR. A cash shortfall is the difference between the cash flows that are due to an entity in accordance with the contract and the cash flows that the entity expects to receive. The mechanics of the ECL calculations are outlined below and the key elements are as follows:

PD	The <i>Probability of Default</i> is an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously derecognised and is still in the portfolio.
EAD	The <i>Exposure at Default</i> is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities, and accrued interest from missed payments.
LGD	The <i>Loss Given Default</i> is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realisation of any collateral. It is usually expressed as a percentage of the EAD.

The ECL allowance is based on the credit losses expected to arise over the life of the asset (the lifetime expected credit loss or LTECL), unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12 months' expected credit loss (12mECL). The 12mECL is the portion of LTECL that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Both LTECL and 12mECL are calculated on either an individual basis or a collective basis, depending on the nature of the underlying portfolio of financial instruments

The Group has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument. Based on the above process, the Group groups its loans into Stage 1, Stage 2, Stage 3 and POCI, as described below:

Stage 1:	When loans are first recognized, the Group recognizes an allowance based on 12m ECL. Stage 1 loans also include facilities where the credit risk has improved and the loan has been reclassified from Stage 2.
Stage 2:	When a loan has shown a significant increase in credit risk since origination, the Group records an allowance for the LTECL. Stage 2 loans also include facilities, where the credit risk has improved and the loan has been reclassified from Stage 3.
Stage 3:	Loans considered credit-impaired. The Group records an allowance for the LTECL.
POCI:	Purchased or originated credit impaired (POCI) assets are financial assets that are credit impaired on initial recognition. POCI assets are recorded at fair value at original recognition and interest revenue is subsequently recognised based on a credit-adjusted EIR. ECL are only recognised or released to the extent that there is a subsequent change in the lifetime expected credit losses.

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)

Credit risk (continued)

Definition of default and cure

The Group considers a financial instrument defaulted and therefore Stage 3 (credit-impaired) for ECL calculations in all cases when the borrower becomes 90 days past due on its contractual payments. The Group considers amounts due from banks defaulted and takes immediate action when the required intraday payments are not settled by the close of business as outlined in the individual agreements.

As a part of a qualitative assessment of whether a customer is in default, the Group also considers a variety of instances that may indicate unlikelihood to pay. When such events occur, the Group carefully considers whether the event should result in treating the customer as defaulted and therefore assessed as Stage 3 for ECL calculations or whether Stage 2 is appropriate.

Such events include:

- ▶ Default and Credit-impaired assets:
 - ▶ Loans with principal amount and/or accrued interest and/or any of other payment overdue by more than 90 days from the date specified in the contract;
 - ▶ 2 times within three years restructured loans that have been overdue (in principal amount and/or accrued interest and/or any of other payment) less than 30 days from the date specified in the contract at the moment of each particular restructuring;
 - ▶ "Non-healthy" restructured loans that were PAR 30 at the moment of restructuring; (originally in Stage 3), when NPV loss restructuring is more than 10%;
 - ▶ Any loan considered by management as non-performing (except non-performing loans that meet Stage 2 criteria).
- ▶ Existing of information that borrower will/has enter bankruptcy, insolvency or a similar condition.
- ▶ Default (according to IRB and External Rating).
- ▶ Default on other financial instruments of the same borrower.

It is the Group's policy to consider a financial instrument as 'cured' and therefore re-classified out of Stage 3 when none of the default criteria have been present for at least six consecutive months. The decision whether to classify an asset as Stage 2 or Stage 1 once cured depends on the updated credit grade, at the time of the cure, and whether this indicates there has been a significant increase in credit risk compared to initial recognition.

Internal rating and PD estimation process

The Group's Risk Department operates its internal rating models. The Group runs separate models for its key portfolios in which its corporate borrowers are rated based on Moody's model. Small and medium enterprises and consumer loans are scored from 1 to 20 and from 1 to 4 using internal grades, respectively. The models incorporate both qualitative and quantitative information and, in addition to information specific to the borrower, utilise supplemental external information that could affect the borrower's behaviour. Where practical, they also build on information from the national and international external rating agencies. PDs, incorporating forward looking information and the IFRS 9 stage classification of the exposure, are assigned for each grade. This is repeated for each economic scenario as appropriate.

Treasury and interbank relationships

The Group's treasury and interbank relationships and counterparties comprise financial services institutions, banks, broker-dealers, exchanges and clearing-houses. For these relationships, the Group analyses publicly available information such as financial information and other external data, e.g., the external ratings, and assigns the internal rating, as shown in the table below.

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)

Credit risk (continued)

Corporate and small business lending

For corporate loans, the borrowers are assessed by specialised credit risk employees of the Group. The credit risk assessment is based on a credit scoring model that takes into account various historical, current and forward-looking information such as:

- ▶ Historical financial information together with forecasts and budgets prepared by the borrower. This financial information includes realised and expected results, solvency ratios, liquidity ratios and any other relevant ratios to measure the borrower's financial performance.
- ▶ Any publicly available information on the borrowers from external parties. This includes external rating grades issued by rating agencies.
- ▶ Any macro-economic or geopolitical information, e.g., GDP growth relevant for the specific industry and geographical segments where the borrower operates.
- ▶ Any other objectively supportable information on the quality and abilities of the borrower's management relevant for the company's performance.

The complexity and granularity of the rating techniques varies based on the exposure of the Group and the complexity and size of the borrower. Some of the less complex small business loans are rated within the Group's models for retail products.

Consumer lending

Consumer lending comprises unsecured personal loans, credit cards and overdrafts. These products along with residential mortgages and some of the less complex small business lending are rated by an automated scorecard tool primarily driven by debt to income (DTI) and payment to income (PTI) ratios. Other key inputs into the models are GDP growth, changes in personal income/salary levels, personal indebtedness.

The Group's internal credit rating grades are as follows:

<i>Internal rating grade for SME</i>	<i>Moody's based internal/external ratings for Corporate and Financial institutions</i>	<i>Internal rating description</i>
1	Aaa	
2-4	Aa1 to Aa3	High grade
5-7	A1 to A3	
8-10	Baa1 to Baa3	
11-13	Ba1 to Ba3	Standard grade
14-16	B1 to B3	
17-19	Caa1 to Caa3	Sub-standard grade
20	Ca	
Default	C	Impaired

Internal rating for loans is based on quantitative and qualitative factors. High grade rating is used for Central Bank, Ministry of Finance of the Republic of Azerbaijan and other cash covered financial assets.

Exposure at default

The exposure at default (EAD) represents the gross carrying amount of the financial instruments subject to the impairment calculation, addressing both the client's ability to increase its exposure while approaching default and potential early repayments too. To calculate the EAD for a Stage 1 loan, the Group assesses the possible default events within 12 months for the calculation of the 12mECL. For Stage 2, Stage 3 financial assets, the exposure at default is considered for events over the lifetime of the instruments.

The Group determines EADs by modelling the range of possible exposure outcomes at various points in time, corresponding the multiple scenarios. The IFRS 9 PDs are then assigned to each economic scenario based on the outcome of Group's models.

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)

Credit risk (continued)

Loss given default

For corporate lending assets, LGD values are assessed semi-annually.

The credit risk assessment is based on a standardized LGD assessment framework that results in a certain LGD rate. These LGD rates take into account the expected EAD in comparison to the amount expected to be recovered or realised from any collateral held.

Where appropriate, further recent data is used in order to determine the IFRS 9 LGD rate for each group of financial instruments. When assessing forward-looking information, the expectation is based on multiple scenarios. Examples of key inputs involve changes in, collateral values including property prices for mortgages, commodity prices, payment status or other factors that are indicative of losses in the group.

The Group segments its retail lending products into smaller homogeneous portfolios, based on key characteristics that are relevant to the estimation of future cash flows. The applied data is based on historically collected loss data and involves a wider set of transaction characteristics (e.g., product type) as well as borrower characteristics.

LGD rates are estimated for the Stage 1, Stage 2, Stage 3 and POCI segment of each asset class.

Significant increase in credit risk

The Group continuously monitors all assets subject to ECLs. In order to determine whether an instrument or a portfolio of instruments is subject to 12mECL or LTECL, the Group assesses whether there has been a significant increase in credit risk since initial recognition.

The Group also applies a secondary qualitative method for triggering a significant increase in credit risk for an asset, such as moving a customer/facility to the watch list, or the account becoming restructured due to credit event. In certain cases, the Group may also consider that events explained in "Definition of default" section above are a significant increase in credit risk as opposed to a default. Regardless of the change in credit grades, if contractual payments are more than 30 days past due, the credit risk is deemed to have increased significantly since initial recognition.

When estimating ECLs on a collective basis for a group of similar assets, the Group applies the same principles for assessing whether there has been a significant increase in credit risk since initial recognition.

Grouping financial assets measured on a collective basis

Dependent on the factors below, the Group calculates ECLs either on a collective or on an individual basis.

Asset classes where the Group calculates ECL on an individual basis include:

- ▶ PD for all corporate and small business lending;
- ▶ LGD for Stage 3 corporate and small business lending which are above predetermined threshold and are collateralized.

Asset classes where the Group calculates ECL on a collective basis include:

- ▶ PD and LGD for all consumer lending;
- ▶ LGD for all corporate and small business lending which are in Stage 1 and Stage 2;
- ▶ LGD for corporate and small business lending which are in Stage 3, neither are above predetermined threshold nor are collateralized.

Forward-looking information and multiple economic scenarios

In its ECL models, the Group relies on a broad range of forward looking information as economic inputs, such as:

- ▶ GDP growth rates;
- ▶ Inflation;
- ▶ Monetary policy rate;
- ▶ Dynamics of real and nominal effective exchange rates;
- ▶ Real estate price.

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)

Credit risk (continued)

The inputs and models used for calculating ECLs may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material.

The Group obtains the forward-looking information from third party sources (external rating agencies, governmental bodies e.g, central Groups, and international financial institutions). Experts of the Group's Credit Risk Department determine the weights attributable to the multiple scenarios with the values of the key forward looking economic variables/assumptions used in each of the economic scenarios for the ECL calculations.

Where financial instruments are recorded at fair value, the amounts shown below represent the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values.

Credit quality per class of financial assets

The credit quality of financial assets is managed by the Group internal credit ratings. The table below shows the credit quality by class of asset for loan-related lines in the consolidated statement of financial position, based on the Group's credit rating system for the year ended 31 December 2020.

	Note		High grade	Standard grade	Sub-standard grade	Impaired	Total
Cash and cash equivalents, except for cash on hand	5	Stage 1	1,071,046	64,068	-	-	1,135,114
Amounts due from credit institutions	6	Stage 1	195,288	242,640	5,001	-	442,929
		Stage 3	-	-	-	13,981	13,981
Loans to customers	8	Stage 1	159,506	1,118,096	157,223	-	1,434,825
		Stage 2	424,006	243,909	419,746	-	1,087,661
		Stage 3	-	-	-	160,370	160,370
Investment securities:	7						
- Measured at FVOCI		Stage 1	1,381,311	213,502	635	-	1,595,448
- Measured at amortised cost		Stage 1	-	51,137	-	-	51,137
Unused credit lines	21	Stage 1	7,556	287,079	6,787	-	301,422
		Stage 2	34	18,271	11,531	-	29,836
		Stage 3	-	-	-	291	291
Letters of credit	21	Stage 1	5,560	12,117	958	-	18,635
		Stage 2	1,921	3,791	351	-	6,063
Guarantees issued	21	Stage 1	90	228,284	6,549	-	234,923
		Stage 2	170	45,315	40,695	-	86,180
		Stage 3	-	-	-	1,203	1,203
Other financial assets	13	Stage 1	-	28,592	-	-	28,592
Total			3,246,488	2,556,801	649,476	175,845	6,628,610

The table below shows the credit quality by class of asset for loan-related lines in the consolidated statement of financial position, based on the Group's credit rating system for the year ended 31 December 2019.

	Note		High grade	Standard grade	Sub-standard grade	Impaired	Total
Cash and cash equivalents, except for cash on hand	5	Stage 1	897,217	192,981	-	-	1,090,198
Amounts due from credit institutions	6	Stage 1	267,301	313,926	29,514	-	610,741
		Stage 2	-	-	14,214	-	14,214
Loans to customers	8	Stage 1	392,613	1,125,719	84,864	-	1,603,196
		Stage 2	39,296	236,529	322,267	-	598,092
		Stage 3	-	-	-	162,621	162,621
Investment securities	7						
- Measured at FVOCI		Stage 1	936,768	168,427	-	-	1,105,195
		Stage 2	-	-	583	-	583
- Measured at amortised cost		Stage 1	-	38,812	-	-	38,812
Unused credit lines	21	Stage 1	21,312	149,191	16,053	-	186,556
		Stage 2	-	23,123	6,738	-	29,861
		Stage 3	-	-	-	-	-
Letters of credit	21	Stage 1	13,495	10,774	205	-	24,474
		Stage 2	841	657	17	-	1,515
Guarantees issued	21	Stage 1	12,179	338,006	13,497	-	363,682
		Stage 2	2,110	31,652	29,308	-	63,070
		Stage 3	-	-	-	971	971
Other financial assets	13	Stage 1	-	10,277	-	-	10,277
Total			2,583,132	2,640,074	517,260	163,592	5,904,058

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)

Credit risk (continued)

See Note 8 for more detailed information with respect to the allowance for impairment of loans to customers.

Financial guarantees, unused credit lines and letters of credit are assessed and a provision for expected credit losses is calculated in similar manner as for loans, See Note 22.

The geographical concentration of the Group's monetary assets and liabilities is set out below:

	2020				2019			
	The Republic of Azerbaijan	OECD countries	CIS and other non-OECD countries	Total	The Republic of Azerbaijan	OECD countries	CIS and other non-OECD countries	Total
Financial assets								
Cash and cash equivalents	729,598	447,786	23,160	1,200,544	633,113	473,933	78,793	1,185,839
Trading securities	-	-	-	-	-	-	-	-
Amounts due from credit institutions	53,520	372,133	30,772	456,425	70,974	503,913	49,507	624,394
Investment securities	1,309,287	219,764	120,385	1,649,436	676,754	381,513	88,086	1,146,353
Derivative financial assets	1,300	6,468	157	7,925	121	86	250	457
Loans to customers	2,108,201	270,324	230,293	2,608,818	1,822,674	239,632	234,682	2,296,988
Other financial assets	23,838	4,344	-	28,182	7,276	2,686	-	9,962
	<u>4,225,744</u>	<u>1,320,819</u>	<u>404,767</u>	<u>5,951,330</u>	<u>3,210,912</u>	<u>1,601,763</u>	<u>451,318</u>	<u>5,263,993</u>
Financial liabilities								
Amounts due to banks and government funds	1,038,127	29,301	73,124	1,140,552	727,535	86,908	47,700	862,143
Amounts due to customers	4,013,918	15,818	61,643	4,091,379	3,689,076	9,395	90,470	3,788,941
Other borrowed funds	-	4,058	-	4,058	-	-	-	-
Derivative financial liabilities	6,354	736	332	7,422	-	-	137	137
Debt securities issued	149,137	-	-	149,137	133,797	2,234	-	136,031
Subordinated debts	27,165	-	-	27,165	27,111	-	-	27,111
Lease liabilities	7,831	41	5,467	13,339	6,188	40	3,309	9,537
Other financial liabilities	14,927	4,629	1,329	20,885	3,887	3,998	1,007	8,892
	<u>5,257,459</u>	<u>54,583</u>	<u>141,895</u>	<u>5,453,937</u>	<u>4,587,594</u>	<u>102,575</u>	<u>142,623</u>	<u>4,832,792</u>
Net assets/(liabilities)	<u>(1,031,715)</u>	<u>1,266,236</u>	<u>262,872</u>	<u>497,393</u>	<u>(1,376,682)</u>	<u>1,499,188</u>	<u>308,595</u>	<u>431,201</u>

Liquidity risk and funding management

Liquidity risk is the risk that the Group will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

The Group maintains a portfolio of highly marketable and diverse assets that can be easily liquidated in the event of an unforeseen interruption of cash flow. In addition, the Group maintains obligatory reserves with the CBAR, NBG and Banking Regulation and Supervision Agency ("BRSA"), the amount of which depends on the level of customer funds attracted.

The liquidity position is assessed and managed by the Bank based on certain liquidity ratios established by the CBAR, As at 31 December, these ratios were as follows:

	2020, %	2019, %
Instant Liquidity Ratio (30% is the minimum required by the CBAR) (assets receivable or realisable within one day/liabilities repayable on demand)	66	64

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)**Liquidity risk and funding management (continued)**

The liquidity position is assessed and managed by the PASHA Bank Georgia primarily on a standalone basis, based on the certain liquidity ratios established by the NBG.

	<u>2020, %</u>	<u>2019, %</u>
Liquidity Coverage Ratio (100% is the minimum required by the NBG for foreign currency and 75% is the minimum required by the NBG for national currency) (high-quality liquid assets/ net cash outflow)		
Foreign currency	160	156
Combined	140	140
	<u>2020, %</u>	<u>2019, %</u>
Net Stable Funding Ratio (stable ratio is required by the NBG) (available amount of stable funding/the required amount of stable funding)	127	125
	<u>2020, %</u>	<u>2019, %</u>
Average Liquidity Ratio (is not requirement since 1 January 2020, remains for monitoring purposes) (average volume of liquid assets / average volume of liquid liabilities)	39	52

As at 31 December 2020, liquidity ratio of PASHA Yatirim Bankasi A.S. based on requirements established by the BRSA was 223% (31 December 2019: 663%). Minimum required level of liquidity by BRSA is 100%.

Analysis of financial liabilities by remaining contractual maturities

The table below summarises the maturity profile of the Group's financial liabilities at 31 December based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Group expects that many customers will not request repayment on the earliest date the Group could be required to pay and the table does not reflect the expected cash flows indicated by the Group's deposit retention history.

<i>Financial liabilities</i>	<i>Less than 3 months</i>	<i>3 to 12 months</i>	<i>1 to 5 years</i>	<i>Over 5 years</i>	<i>Total 2020</i>
As at 31 December 2020					
Amounts due to banks and government funds	411,336	151,695	520,447	102,084	1,185,562
Amounts due to customers	2,804,818	501,225	767,868	129,942	4,203,853
Other borrowed funds	4,058	195	-	-	4,253
Debt securities issued	1,290	46,308	109,025	-	156,623
Subordinated debts	140	1,141	23,628	7,442	32,351
Net settled derivative financial liabilities	334	-	-	-	334
Gross settled derivative financial instruments:					
- Contractual amounts payable	47,057	36,970	343,551	-	427,578
- Contractual amounts receivable	(47,358)	(39,716)	(343,956)	-	(431,030)
Lease liabilities	1,539	4,617	5,589	2,412	14,157
Other financial liabilities	20,885	-	-	-	20,885
Total undiscounted financial liabilities	3,244,099	702,435	1,426,152	241,880	5,614,566
<i>Financial liabilities</i>	<i>Less than 3 months</i>	<i>3 to 12 months</i>	<i>1 to 5 years</i>	<i>Over 5 years</i>	<i>Total 2019</i>
As at 31 December 2019					
Amounts due to banks and government funds	305,356	79,729	416,168	97,680	898,933
Amounts due to customers	2,802,903	592,092	351,914	98,453	3,845,362
Debt securities issued	3,425	3,502	140,590	-	147,517
Subordinated debts	281	1,104	24,621	9,792	35,798
Net settled derivative financial liabilities	137	-	-	-	137
Gross settled derivative financial instruments:					
- Contractual amounts payable	21,059	27,370	315,375	-	363,804
- Contractual amounts receivable	(20,948)	(28,604)	(315,624)	-	(365,176)
Lease liabilities	1,471	4,338	4,582	108	10,499
Other financial liabilities	8,892	-	-	-	8,892
Total undiscounted financial liabilities	3,122,576	679,531	937,626	206,033	4,945,766

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)

Liquidity risk and funding management (continued)

The table below shows the contractual expiry by maturity of the Group's credit related commitments.

	<i>Less than 3 months</i>	<i>3 to 12 months</i>	<i>1 to 5 years</i>	<i>Over 5 years</i>	<i>Maturity undefined</i>	<i>Total</i>
As at 31 December 2020	390,667	199,097	88,789	-	-	678,553
As at 31 December 2019	289,663	225,598	121,367	-	33,501	670,129

The Group expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.

The Group's capability to repay its liabilities relies on its ability to realise an equivalent amount of assets within the same period of time. There is a significant concentration of deposits from organizations of related parties in the period of one year. Any significant withdrawal of these funds would have an adverse impact on the operations of the Group.

This level of funding will remain with the Group for the foreseeable future and that in the event of withdrawal of funds, the Group would be given sufficient notice so as to realise its liquid assets to enable repayment. Management believes that this level of funding will remain with the Group for the foreseeable future and that in the event of withdrawal of funds, the Group would be given sufficient notice so as to realise its liquid assets to enable repayment.

The maturity analysis does not reflect the historical stability of current accounts. Their liquidation has historically taken place over a longer period than indicated in the tables above. These balances are included in amounts due in less than three months in the tables above.

Included in amounts due to customers are term deposits of individuals. In accordance with the legislation, the Group is obliged to repay such deposits upon demand of a depositor.

Operational risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss.

The Group cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Group is able to manage the risks. Controls include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes, including the use of internal audit.

Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchanges, and equity prices. The Group manages exposures to market risk based of sensitivity analysis, The Group has no significant concentration of market risk.

Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments.

The sensitivity of current year profit is the effect of the assumed changes in interest rates on the net interest income for one year, based on the floating rate non-trading financial assets and financial liabilities held at 31 December 2019, The Group does not have substantial amount of floating rate non-trading financial instruments as at 31 December 2019 and 2018.

Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Group has set limits on positions by currency based on the local regulations, Positions are monitored on a daily basis.

The Assets and Liabilities Management Committee controls currency risk by management of the open currency position on the estimated basis of local currency devaluation and other macroeconomic indicators, which gives the Group an opportunity to minimize losses from significant currency rates fluctuations toward its national currency. The Treasury Department performs daily monitoring of the Group's open currency position with the aim to match the requirements of the local regulators.

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)**Currency risk (continued)**

As at 31 December 2020, the Group had the following exposure to foreign currency exchange rate risk:

	AZN	USD	EUR	GEL	TRY	Other	Total 2020
Financial assets							
Cash and cash equivalents	391,387	570,750	214,314	4,347	6,848	12,898	1,200,544
Amounts due from credit institutions	36,940	250,304	149,535	-	488	19,158	456,425
Investment securities	1,013,840	601,959	9,748	16,843	7,046	-	1,649,436
Derivative financial assets	892	6,253	6	128	114	532	7,925
Loans to customers	1,146,285	815,756	416,926	48,717	92,769	88,365	2,608,818
Other financial assets	19,540	2,866	1,283	3	4,345	145	28,182
Total financial assets	2,608,884	2,247,888	791,812	70,038	111,610	121,098	5,951,330
The effect of derivatives	19,172	191,902	170,020	4,424	2,745	89,452	477,715
Financial liabilities							
Amounts due to banks and government funds	621,499	282,838	104,625	13,500	29,558	88,532	1,140,552
Amounts due to customers	1,689,100	1,750,401	598,537	17,557	4,145	31,639	4,091,379
Other borrowed funds	-	1,181	-	-	2,877	-	4,058
Derivative financial liabilities	-	6,703	-	160	27	532	7,422
Debt securities issued	-	142,398	6,739	-	-	-	149,137
Subordinated debts	-	27,165	-	-	-	-	27,165
Lease liabilities	7,422	5,758	-	118	41	-	13,339
Other financial liabilities	13,240	1,077	1,495	448	4,582	43	20,885
Total financial liabilities	2,331,261	2,217,521	711,396	31,783	41,230	120,746	5,453,937
The effect of derivatives	-	86,452	181,641	10,709	5,253	86,928	370,983
Net position after the effect of derivatives	296,795	135,817	68,795	31,970	67,872	2,876	604,125

As at 31 December 2019, the Group had the following exposure to foreign currency exchange rate risk:

	AZN	USD	EUR	GEL	TRY	Other	Total 2019
Financial assets							
Cash and cash equivalents	461,280	452,908	149,909	14,940	43,127	63,675	1,185,839
Trading securities	-	-	-	-	-	-	-
Amounts due from credit institutions	48,327	443,009	133,058	-	-	-	624,394
Investment securities	527,330	485,076	114,456	14,873	4,618	-	1,146,353
Derivative financial assets	169	47	-	241	-	-	457
Loans to customers	866,769	918,023	306,609	63,296	57,456	84,835	2,296,988
Other financial assets	1,616	4,722	860	3	2,687	74	9,962
Total financial assets	1,905,491	2,303,785	704,892	93,353	107,888	148,584	5,263,993
The effect of derivatives	-	112,407	-	7,745	-	-	120,152
Financial liabilities							
Amounts due to banks and government funds	360,997	276,271	110,467	7,772	21,570	85,066	862,143
Amounts due to customers	1,335,710	1,804,717	538,325	45,203	2,981	62,005	3,788,941
Other borrowed funds	-	-	-	-	-	-	-
Derivative financial liabilities	-	135	-	-	-	2	137
Debt securities issued	-	127,691	6,106	-	2,234	-	136,031
Subordinated debts	-	27,111	-	-	-	-	27,111
Lease liabilities	5,632	3,692	-	173	40	-	9,537
Other financial liabilities	1,616	1,507	1,183	590	3,953	43	8,892
Total financial liabilities	1,703,955	2,241,124	656,081	53,738	30,778	147,116	4,832,792
The effect of derivatives	-	6,809	-	-	3,388	551	10,748
Net position after the effect of derivatives	201,536	168,259	48,811	47,360	73,722	917	540,605

(Figures in tables are in thousands of Azerbaijani manats)

25. Risk management (continued)

Currency risk (continued)

Currency risk sensitivity

The tables below indicate the currencies to which the Group had significant exposure at 31 December on its monetary assets and liabilities. The analysis calculates the effect of a reasonably possible movement of the currency rate against the Azerbaijani manats, with all other variables held constant on the consolidated statement of profit or loss. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the end of the period for specified changes in foreign currency rates. The sensitivity analysis includes external loans as well as loans to foreign operations within the Group where the denomination of the loan is in a currency other than the currency of the lender or the borrower. The effect on equity does not differ from the effect on the consolidated statement of profit or loss. A negative amount in the table reflects a potential net reduction in the consolidated statement of profit or loss or equity, while a positive amount reflects a net potential increase. Impact on profit before tax based on assets value as at 31 December 2020 and 2019:

	2020		2019	
	USD/AZN +20%	USD/AZN -3%	USD/AZN +10%	USD/AZN -3%
Impact on profit before tax	27,163	(4,075)	16,826	(5,048)

	2020		2019	
	EUR/AZN +22%	EUR/AZN -10%	EUR/AZN +10%	EUR/AZN -6%
Impact on profit before tax	15,135	(6,880)	4,881	(2,929)

	2020		2019	
	GEL/AZN +15%	GEL/AZN -15%	GEL/AZN +15%	GEL/AZN -15%
Impact on profit before tax	4,796	(4,796)	7,104	(7,104)

	2020		2019	
	TRY/AZN +15%	TRY/AZN -17%	TRY/AZN +15%	TRY/AZN -17%
Impact on profit before tax	10,181	(11,538)	11,058	(12,532)

26. Fair values measurement

Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- ▶ Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;
- ▶ Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly, and
- ▶ Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

(Figures in tables are in thousands of Azerbaijani manats)

26. Fair values measurement (continued)**Fair value hierarchy (continued)**

For the purpose of fair value disclosures, the Group's has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy:

	Date of valuation	Fair value measurement using			Total
		Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Assets measured at fair value					
Investment securities – at FVOCI	31 December 2020	213,771	1,383,442	–	1,597,213
Investment securities – at FVTPL	31 December 2020	339	1,368	–	1,707
Derivative financial assets	31 December 2020	–	7,925	–	7,925
Assets for which fair values are disclosed					
Cash and cash equivalents	31 December 2020	1,200,544	–	–	1,200,544
Amounts due from credit institutions	31 December 2020	–	456,425	–	456,425
Investment securities measured at amortised cost	31 December 2020	28,041	–	24,399	52,440
Loans to customers	31 December 2020	–	–	2,599,116	2,599,116
Investment property	31 December 2020	–	–	36,857	36,857
Other financial assets	31 December 2020	–	–	28,182	28,182

	Date of valuation	Fair value measurement using			Total
		Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Liabilities measured at fair value					
Derivative financial liabilities	31 December 2020	–	7,422	–	7,422
Liabilities for which fair values are disclosed					
Amounts due to banks and government funds	31 December 2020	–	1,154,532	–	1,154,532
Amounts due to customers	31 December 2020	–	–	4,089,046	4,089,046
Debt securities issued	31 December 2020	–	149,971	–	149,971
Other borrowed funds	31 December 2020	–	–	4,058	4,058
Subordinated debts	31 December 2020	–	–	27,165	27,165
Other financial liabilities	31 December 2020	–	–	20,885	20,885

	Date of valuation	Fair value measurement using			Total
		Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Assets measured at fair value					
Trading securities	31 December 2019	–	–	–	895
Investment securities – at FVOCI	31 December 2019	168,561	939,406	–	1,107,967
Derivative financial assets	31 December 2019	–	457	–	457
Assets for which fair values are disclosed					
Cash and cash equivalents	31 December 2019	1,185,839	–	–	1,185,839
Amounts due from credit institutions	31 December 2019	–	624,394	–	624,394
Investment securities measured at amortised cost	31 December 2019	24,143	–	15,830	39,973
Loans to customers	31 December 2019	–	–	2,271,826	2,271,826
Investment property	31 December 2019	–	–	43,202	43,202
Other financial assets	31 December 2019	–	–	9,962	9,962

(Figures in tables are in thousands of Azerbaijani manats)

26. Fair values measurement (continued)**Fair value hierarchy (continued)**

	Date of valuation	Fair value measurement using			Total
		Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Liabilities measured at fair value					
Derivative financial liabilities	31 December 2019	-	137	-	137
Liabilities for which fair values are disclosed					
Amounts due to banks and government funds	31 December 2019	-	862,071	-	862,071
Amounts due to customers	31 December 2019	-	-	3,789,139	3,789,139
Debt securities issued	31 December 2019	-	137,580	-	137,580
Subordinated debt	31 December 2019	-	-	27,111	27,111
Other financial liabilities	31 December 2019	-	-	8,892	8,892

Fair value of financial assets and liabilities not carried at fair value

Set out below is a comparison by class of the carrying amounts and fair values of the Group's financial instruments that are not carried at fair value in the consolidated statement of financial position, The table does not include the fair values of non-financial assets and non-financial liabilities.

	Carrying value 2020	Fair value 2020	Unrecognized gain/(loss) 2020	Carrying value 2019	Fair value 2019	Unrecognized gain/(loss) 2019
Financial assets						
Cash and cash equivalents	1,200,544	1,200,544	-	1,185,839	1,185,839	-
Amounts due from credit institutions	456,425	456,425	-	624,394	624,394	-
Investment securities measured at amortised cost	50,516	52,440	1,924	38,386	39,973	1,587
Loans to customers	2,608,818	2,599,116	(9,702)	2,296,988	2,271,826	(25,162)
Other financial assets	28,182	28,182	-	9,962	9,962	-
Financial liabilities						
Amounts due to banks and government funds	1,140,552	1,154,532	(13,980)	862,143	862,071	72
Amounts due to customers	4,091,379	4,089,046	2,333	3,788,941	3,789,139	(198)
Other borrowed funds	4,058	4,058	-	-	-	-
Subordinated debts	27,165	27,165	-	27,111	27,111	-
Debt securities issued	149,137	149,971	(834)	136,031	137,580	(1,549)
Other financial liabilities	20,885	20,885	-	8,892	8,892	-
Total unrecognised change in unrealised fair value			20,559			(19,930)

Valuation techniques and assumptions

The following describes the methodologies and assumptions used to determine fair values for assets and liabilities recorded at fair value in the financial statements and those items that are not measured at fair value in the consolidated statement of financial position, but whose fair value is disclosed.

Assets for which fair value approximates carrying value

For financial assets and financial liabilities that are liquid or having a short-term maturity (less than three months) it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits and savings accounts without a specific maturity.

Derivatives

Derivatives valued using a valuation technique with market observable inputs are mainly interest rate swaps, currency swaps and forward foreign exchange contracts. The most frequently applied valuation techniques include forward pricing and swap models, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates and interest rate curves. Derivatives valued using a valuation technique with significant non-market observable inputs are primarily long dated option contracts. These derivatives are valued using the binomial models. The models incorporate various non-observable assumptions, which include market rate volatilities.

(Figures in tables are in thousands of Azerbaijani manats)

26. Fair values measurement (continued)

Valuation techniques and assumptions (continued)

Investment securities

Investment securities valued using a valuation technique or pricing models primarily consist of unquoted equity and debt securities. These securities are valued using models which sometimes only incorporate data observable in the market and at other times use both observable and non-observable data. The non-observable inputs to the models include assumptions regarding the future financial performance of the investee, its risk profile, and economic assumptions regarding the industry and geographical jurisdiction in which the investee operates.

Financial assets and financial liabilities carried at amortized cost

Fair value of unquoted instruments, loans to customers, customer deposits, amounts due from credit institutions and amounts due to banks and government funds, subordinated debts and other financial assets and liabilities is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.

27. Maturity analysis of assets and liabilities

The table below shows an analysis of assets and liabilities according to when they are expected to be recovered or settled See Note 25 "Risk management" for the Group's contractual undiscounted repayment obligations.

	2020			2019		
	Within one year	More than one year	Total	Within one year	More than one year	Total
Cash and cash equivalents	1,200,544	-	1,200,544	1,185,839	-	1,185,839
Amounts due from credit institutions	389,433	66,992	456,425	573,209	51,185	624,394
Investment securities	532,697	1,116,739	1,649,436	831,184	315,169	1,146,353
Derivative financial assets	765	7,160	7,925	457	-	457
Loans to customers	1,097,540	1,511,278	2,608,818	974,567	1,322,421	2,296,988
Investment property	-	34,981	34,981	-	43,202	43,202
Property and equipment	-	39,766	39,766	-	46,036	46,036
Intangible assets	-	45,619	45,619	-	50,421	50,421
Right-of-use assets	-	12,300	12,300	3,968	5,174	9,142
Current income tax assets	146	-	146	3,198	-	3,198
Deferred income tax assets	-	3,168	3,168	-	4,466	4,466
Other assets	52,564	19	52,583	29,906	37	29,943
Total assets	3,273,689	2,838,022	6,111,711	3,602,328	1,838,111	5,440,439
Amounts due to banks and government funds	559,230	581,322	1,140,552	401,199	460,944	862,143
Amounts due to customers	3,236,380	854,999	4,091,379	3,372,364	416,577	3,788,941
Other borrowed funds	4,058	-	4,058	-	-	-
Debt securities issued	43,223	105,914	149,137	2,614	133,417	136,031
Derivative financial liabilities	662	6,760	7,422	137	-	137
Current income tax liability	12,798	-	12,798	560	-	560
Deferred income tax liabilities	-	9,342	9,342	-	13,037	13,037
Subordinated debts	-	27,165	27,165	-	27,111	27,111
Lease liabilities	4,769	8,570	13,339	4,475	5,062	9,537
Provision for credit related guarantees and other assets	10,546	-	10,546	10,550	-	10,550
Other liabilities	52,613	1,425	54,038	30,350	1,986	32,336
Total liabilities	3,924,279	1,595,497	5,519,776	3,822,249	1,058,134	4,880,383
Net assets	(650,590)	1,242,525	591,935	(219,921)	779,977	560,056

Negative gap is due to significant concentration of amounts due to customers represented by related parties in the period of one year. Management believes that this level of funding will remain with the Group for the foreseeable future and that in the event of withdrawal of funds, the Group would be given sufficient notice so as to realise its liquid assets to enable repayment.

(Figures in tables are in thousands of Azerbaijani manats)

28. Related party disclosures

In accordance with IAS 24 *Related Party Disclosures*, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions, In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be effected on the same terms, conditions and amounts as transactions between unrelated parties.

The volumes of related party transactions, outstanding balances at the year end, and related expense and income for the year are as follows:

	2020					2019				
	Share-Holders/ Ultimate owners	Entities under common control	Key manage- ment personnel	Other	Total	Share-Holders/ Ultimate owners	Entities under common control	Key manage- ment personnel	Other	Total
Cash and cash equivalents	-	1,113	-	-	1,113	-	297	-	-	297
Loans outstanding at 1 January, gross	-	453,485	5,018	35,338	493,841	-	130,098	4,284	33,897	168,279
Loans issued during the year	-	238,840	7,359	240,412	486,611	-	389,580	6,073	73,168	468,821
Loan repayments during the year	-	(70,732)	(9,052)	(232,517)	(312,301)	-	(68,720)	(4,626)	(71,663)	(145,009)
Interest accrual	-	1,828	23	189	2,040	-	2,003	75	-	2,078
Foreign currency translation difference	-	23,892	67	(209)	23,750	-	524	(788)	(64)	(328)
Loans outstanding at 31 December, gross	-	647,313	3,415	43,213	693,941	-	453,485	5,018	35,338	493,841
Less: allowance for impairment at 31 December	-	(4,711)	(153)	(424)	(5,288)	-	(5,598)	(143)	(543)	(6,284)
Loans outstanding at 31 December, net	-	642,602	3,262	42,789	688,653	-	447,887	4,875	34,795	487,557
Interest income on loans	-	23,070	399	5,518	28,987	-	12,345	416	3,163	15,924
Right of use assets	-	5,248	-	-	5,248	-	4,029	-	-	4,029
Other assets	-	681	-	129	810	25	498	-	26	549
Amounts due to banks and government funds	-	86,347	-	-	86,347	-	49,928	-	-	49,928
Time Deposits	88,075	494,709	11,810	22,469	617,063	-	539,043	6,204	97,733	642,980
Demand deposits	253,348	271,695	2,901	426,652	954,596	173,750	348,748	3,892	375,406	901,796
Subordinated debts	18,923	8,242	-	27,165	46,110	18,923	8,188	-	-	27,111
Debt securities issued	99,587	37,824	-	137,411	237,002	85,199	37,882	-	-	123,081
Other liabilities	-	6,903	-	495	7,398	-	3,549	-	219	3,768
Lease liabilities	-	5,345	-	-	5,345	-	4,152	-	-	4,152
Derivative financial liabilities	-	6,760	-	-	6,760	-	-	-	-	-
Paid-in capital	-	343	-	-	343	-	343	-	-	343
Guarantees issued	-	11,294	-	49,189	60,483	-	18,799	-	11,725	30,524
Letters of credit issued	-	1,016	-	9,874	10,890	-	492	-	1,872	2,364
Unused credit lines	-	6,933	636	41,967	49,536	180	10,103	1,662	17,681	29,626
Interest income (except loans)	-	18	-	-	18	-	58	-	-	58
Interest expense on deposits	(5,532)	(14,956)	(270)	(1,930)	(22,688)	(3,385)	(17,270)	(161)	(2,612)	(23,428)
Interest expense on subordinated debts	(561)	(432)	-	-	(993)	(561)	(14)	-	-	(575)
Fee and commission income	193	6,887	59	2,220	9,359	154	6,218	61	1,730	8,163
Fee and commission expense	-	(5,894)	-	(72)	(5,966)	(1,526)	(2,661)	-	(24)	(4,211)
Net gains/(losses) from foreign currencies dealing	408	3,190	52	2,055	5,705	726	2,918	53	1,517	5,214
Net gains/(losses) from foreign currencies translation differences	(4,703)	15,061	-	-	10,358	-	3,469	-	-	3,469
Net gains/(losses) from foreign currencies operations with foreign currency derivatives	-	1,988	-	-	1,988	-	28	-	-	28
Other operating expenses	-	(2,166)	-	-	(2,166)	-	(3,014)	-	(40)	(3,054)
Other income	-	433	-	-	433	25	-	1	-	26

As at 31 December 2020, the Group has guarantees from its parent received as a collateral in respect of loans issued to borrowers in the amount of AZN 161,062 thousand (2019: AZN 181,315 thousand) and the Group incurred guarantee fee in the amount of AZN 2,201 (2019: AZN 1,530) thousand which was accounted as a part of effective interest rate

(Figures in tables are in thousands of Azerbaijani manats)

28. Related party disclosures (continued)

Compensation to members of key management personnel was comprised of the following:

	2020	2019
Salaries and other benefits	(12,695)	(13,156)
Social security costs	(1,595)	(1,651)
Total key management compensation	(14,290)	(14,807)

29. Changes in liabilities arising from financing activities

	Note	Debt securities issued	Subordinated Debts	Total liabilities from financing activities
Carrying amount at 31 December 2018		102,300	18,921	121,221
Proceeds from issue		103,825	8,772	112,597
Redemption		(70,901)	-	(70,901)
Fair value adjustment		-	(343)	(343)
Foreign currency translation		1,132	(281)	851
Other		(325)	42	(283)
Carrying amount at 31 December 2019	16, 17	<u>136,031</u>	<u>27,111</u>	<u>163,142</u>
Proceeds from issue		45,992	-	45,992
Redemption		(34,194)	-	(34,194)
Fair value adjustment		-	32	32
Foreign currency translation		1,132	88	1,220
Other		176	(66)	110
Carrying amount at 31 December 2020	16, 17	<u>149,137</u>	<u>27,165</u>	<u>176,302</u>

30. Capital adequacy

The Group maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Group's capital is monitored using, among other measures, the ratios established by the CBAR, NBG and BRSA,

During the past year, the Group had complied in full with all its externally imposed capital requirements,

The primary objectives of the Group's capital management are to ensure that the Group complies with externally imposed capital requirements and that the Group maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholders' value,

The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes from the previous years.

CBAR capital adequacy ratio

The CBAR requires banks to maintain a minimum capital adequacy ratio of 6% (2019: 5.5%) and 11% (2019: 11%) for Tier 1 Capital and Total Capital, respectively, based on its guidelines.

In January 2020 the CBAR increased the minimum capital adequacy ratio for Total Capital from 11% to 12%. However, as part of the stimulus measures to combat economic downturn caused by the COVID-19 pandemic, CBAR decided on 23 April 2020 to temporarily reduce it back to 11% and keep it at 11% until April 2021.

	2020	2019
Tier 1 capital	384,363	342,836
Tier 2 capital	135,495	87,684
Less: deductions from capital	(149,301)	(149,301)
Total regulatory capital	370,557	281,219
Risk-weighted assets	2,387,253	2,363,195
Capital adequacy ratio (Tier 1)	16.1%	14.5%
Capital adequacy ratio (Total Capital)	15.5%	11.9%

(Figures in tables are in thousands of Azerbaijani manats)

30. Capital adequacy (continued)

NBG capital adequacy ratio

The NBG requires banks to maintain a minimum total capital adequacy ratio of 14.3% (31 December 2019: 24.8%) and Tier 1 / Core Tier 1 Capital ratio of 7.8% (31 December 2019: 9.4%) of risk-weighted assets, computed based on Basel III requirements. As at 31 December 2020 the PASHA Bank Georgia's capital adequacy ratio on this basis was 21.5% (31 December 2019: 26.1%) and Tier 1 / Core Tier 1 Capital ratio was 14.0% (31 December 2019: 19.1%).

BRSA capital adequacy ratio

The BRSA requires banks to maintain a minimum total capital adequacy ratio of 8.0% (31 December 2019: 8.0%) of risk-weighted assets for regulatory capital. Capital adequacy standard ratio of PASHA Yatirim Bankasi is calculated in accordance with BRSA. As at 31 December 2020 the bank's capital adequacy ratio was 26.3% (31 December 2019: 32.0%).

31. Events after the reporting date

The strict special quarantine regime measures introduced by the Azerbaijani Government to combat the COVID-19 outbreak, such as travel restrictions, quarantines, closure of business and other venues, lockdowns of certain areas throughout the country ceased on 18 January 2020.

Based on the order of Cabinet of Ministers on "Vaccination Strategy covering 2021- 2022 years" dated 16 January 2021, gradual vaccination of Azerbaijan population has started, and approximately 4% of the population has already been vaccinated as of the date of issuance of these financial statements.